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Census of Wholesale Trade

WC87-A-32

GEOGRAPHIC AREA SERIES

New Mexico



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If you have any questions concerning the statistics in this report, call (301) 763-5281.

1987

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New Mexico

Issued April 1989



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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.^{3 4}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.²

²According to 1980 Census of Population or subsequent special census.

³Those defined as of January 1, 1987.

⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- CMSA Consolidated Metropolitan Statistical Area.
- MSA Metropolitan Statistical Area.
- n.e.c. Not elsewhere classified.
- PMSA Primary Metropolitan Statistical Area.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	X	X	X	X						X	X
CMSA's and MSA's in the State								X			
PMSA's in the State								X			
Area of the State not in any CMSA, PMSA, or MSA									X		
Counties in the State					X		¹ X				X
Places in the State					² X	¹ X				² X	
DATA ITEMS³											
Establishments	X		⁴ X	⁴ X	⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
Sales	X		⁴ X	⁴ X	⁵ X	⁵ X	⁵ X	⁵ X	⁵ X	X	X
Annual Payroll	X		⁴ X	⁴ X	⁶ X	⁶ X	⁶ X	⁶ X	⁶ X		
First quarter payroll	X			⁴ X							
Paid employees for pay period including March 12, 1987	X		⁴ X	⁴ X	⁶ X	⁶ X	⁶ X	⁶ X	⁶ X		
Inventories	X			⁴ X							
Operating expenses	X			⁴ X							
1982 to 1987 comparative statistics (sales, payroll)			⁴ X								
Sales per establishment		X									
Sales per employee		X									
Annual payroll per employee		X									
Annual payroll as a percent of operating expenses		X									
Employees per establishment		X									
Operating expenses as a percent of sales		X									
End-of-year inventories as a percent of sales		X									
Counties ranked by volume of sales											
Places ranked by volume of sales										² X	X

¹Includes areas with 200 wholesale establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

³See Explanation of Terms, appendix A.

⁴Based on 1972 Standard Industrial Classification.

⁵Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁶Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size ¹	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X					X				
State ⁴	X	X					X				
CMSA ⁴	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁵ X
State										X	
County										X	

¹Establishments and firms.

²Merchandise wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on microfiche only.

⁵Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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New Mexico

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SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 New Mexico's 2,373 wholesale establishments had sales totaling \$5.1 billion. In 1982, 2,258 wholesalers had sales of \$5.1 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 2,051 establishments and sales of \$3.9 billion; followed by manufacturers' sales branches and offices, with 176 establishments and sales of \$789 million; and agents and brokers, with 146 establishments and sales of \$419 million.

Annual payroll of all wholesalers in the State amounted to \$421 million, compared to \$345 million for 1982. In 1987, merchant wholesalers accounted for \$347 million, followed by manufacturers' sales branches and offices with \$61.8 million and agents and brokers with \$11.8 million.

Paid employees engaged in wholesale trade in the State totaled 22,013 as of mid-March 1987 compared to 21,028 in 1982. Merchant wholesalers were the largest employers in 1987, with 18,988 employees; followed by manufacturers' sales branches and offices, with 2,203 employees; and agents and brokers, with 822 employees.

Payroll per employee averaged \$19.1 thousand for all wholesalers; \$18.2 thousand for merchant wholesalers; \$28.0 thousand for manufacturers' sales branches and offices; and \$14.3 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State increased from 13.6 percent in 1982 to 16.6 percent in 1987. The percentage for merchant wholesalers was up from 14.4 percent to 18.2 percent for the

same period, while manufacturers' sales branches and offices were up from 12.7 percent to 14.4 percent, and agents and brokers were unchanged at 5.6 percent.

Sales by petroleum bulk stations and terminals in 1987 accounted for 16.6 percent of the State's total sales by all wholesalers, compared to 25.1 percent in 1982. Other leading wholesale kinds-of-business in 1987 were general line grocery wholesalers, with 7.6 percent; computers and computer peripheral equipment and software wholesalers with 6.1 percent; and industrial machinery and equipment wholesalers with 4.3 percent.

Sales per establishment for all wholesalers in 1987 averaged \$2.1 million per establishment, down from \$2.4 in 1982. General line grocery wholesalers averaged the highest of \$14.9 million per establishment, followed by livestock wholesalers, \$8.7 million; petroleum bulk stations and terminals, \$6.4 million; and beer and ale wholesalers, \$6.1 million; and wine and distilled alcoholic beverages wholesalers, \$5.6 million.

Sales per employee for all wholesalers in the State averaged \$230 thousand in 1987. There was a wide variance by kind of business ranging from a high of \$516 thousand for packaged frozen foods wholesalers to a low of \$56.3 thousand for used motor vehicle parts wholesalers.

Bernalillo County led all counties in the State, accounting for 59.4 percent of total sales by wholesalers. Albuquerque had the largest sales among all places in the State, accounting for 53.3 percent.

Figure 1. State Map

NEW MEXICO - Metropolitan Statistical Areas, Counties, and Selected Places

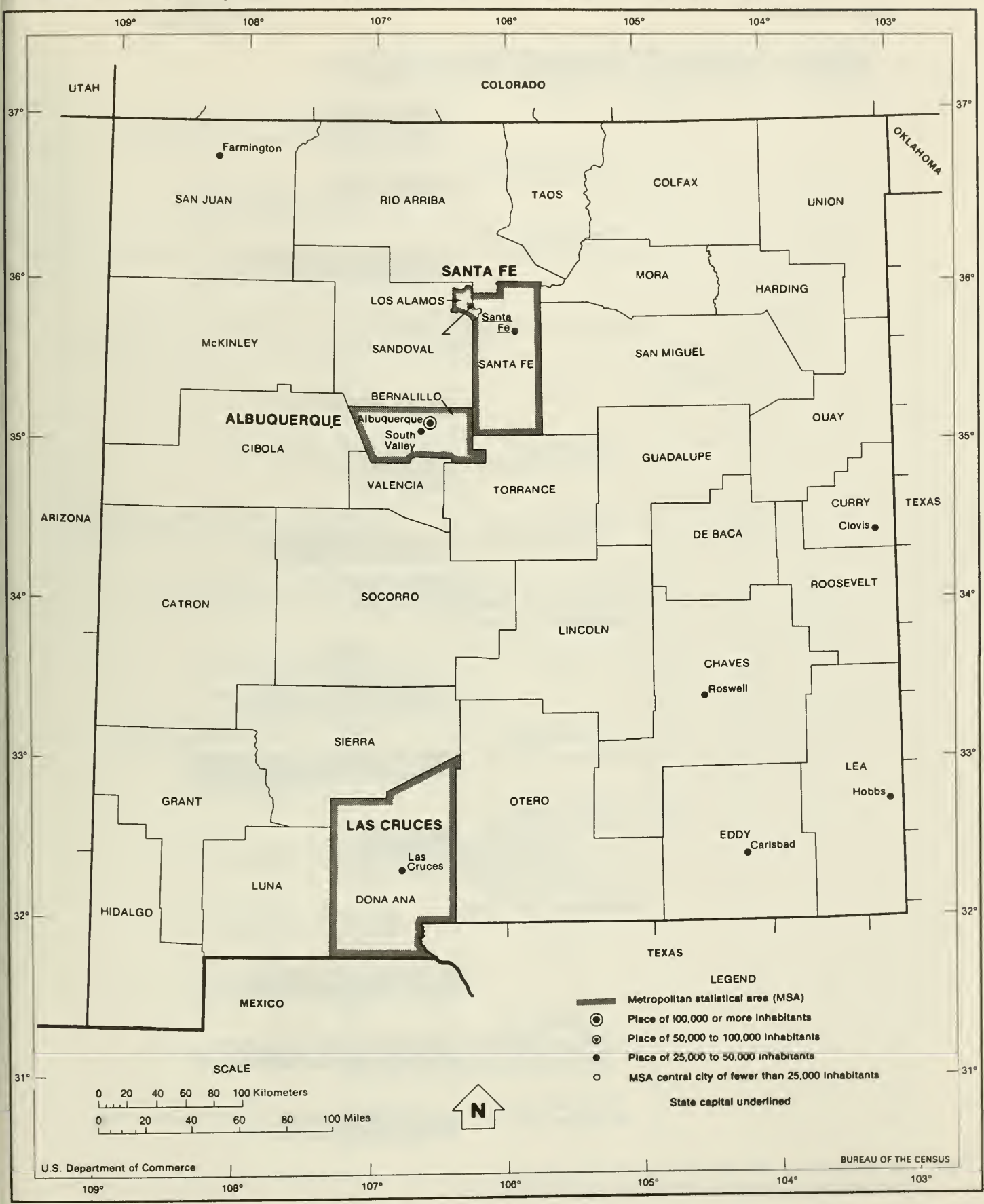


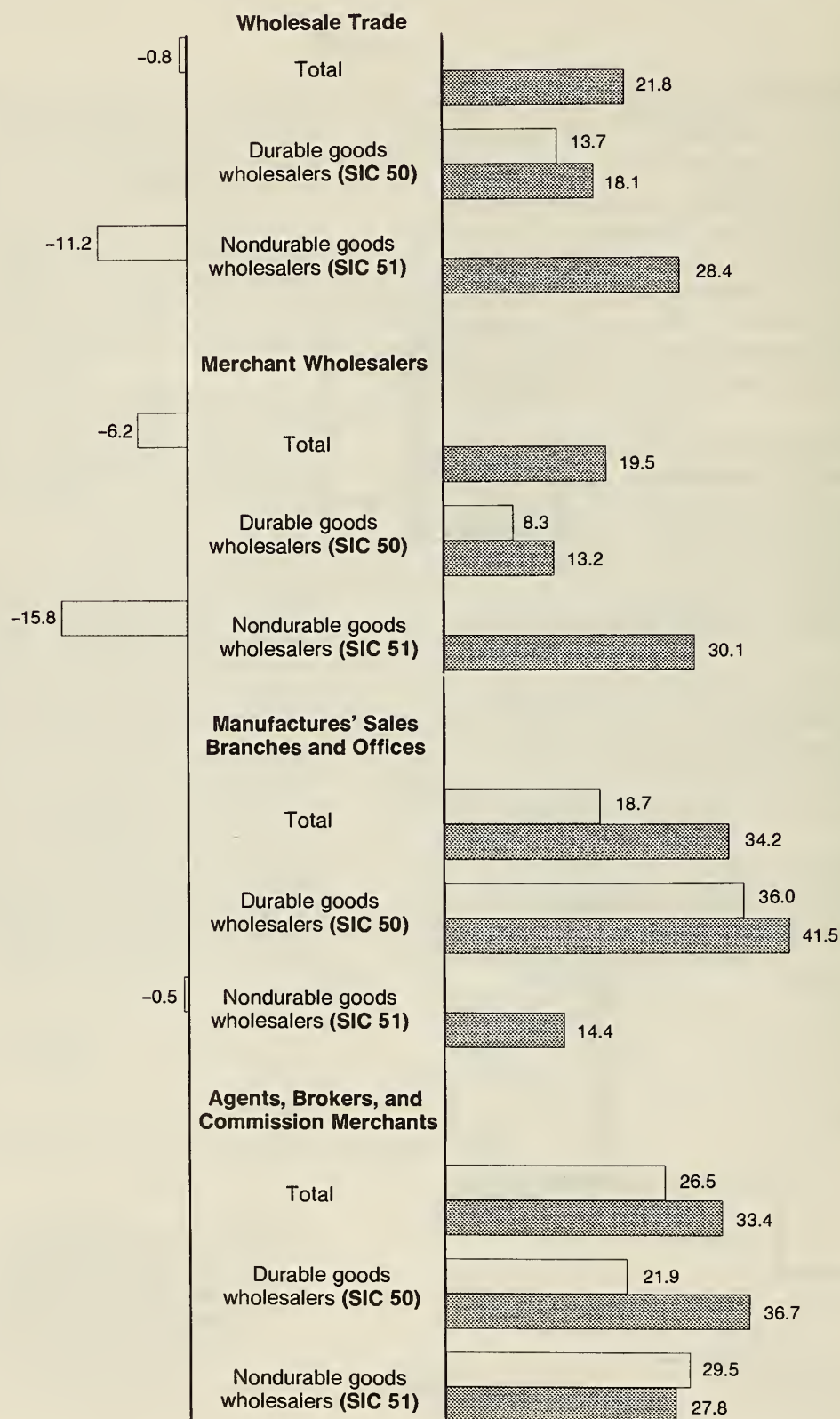


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987

New Mexico

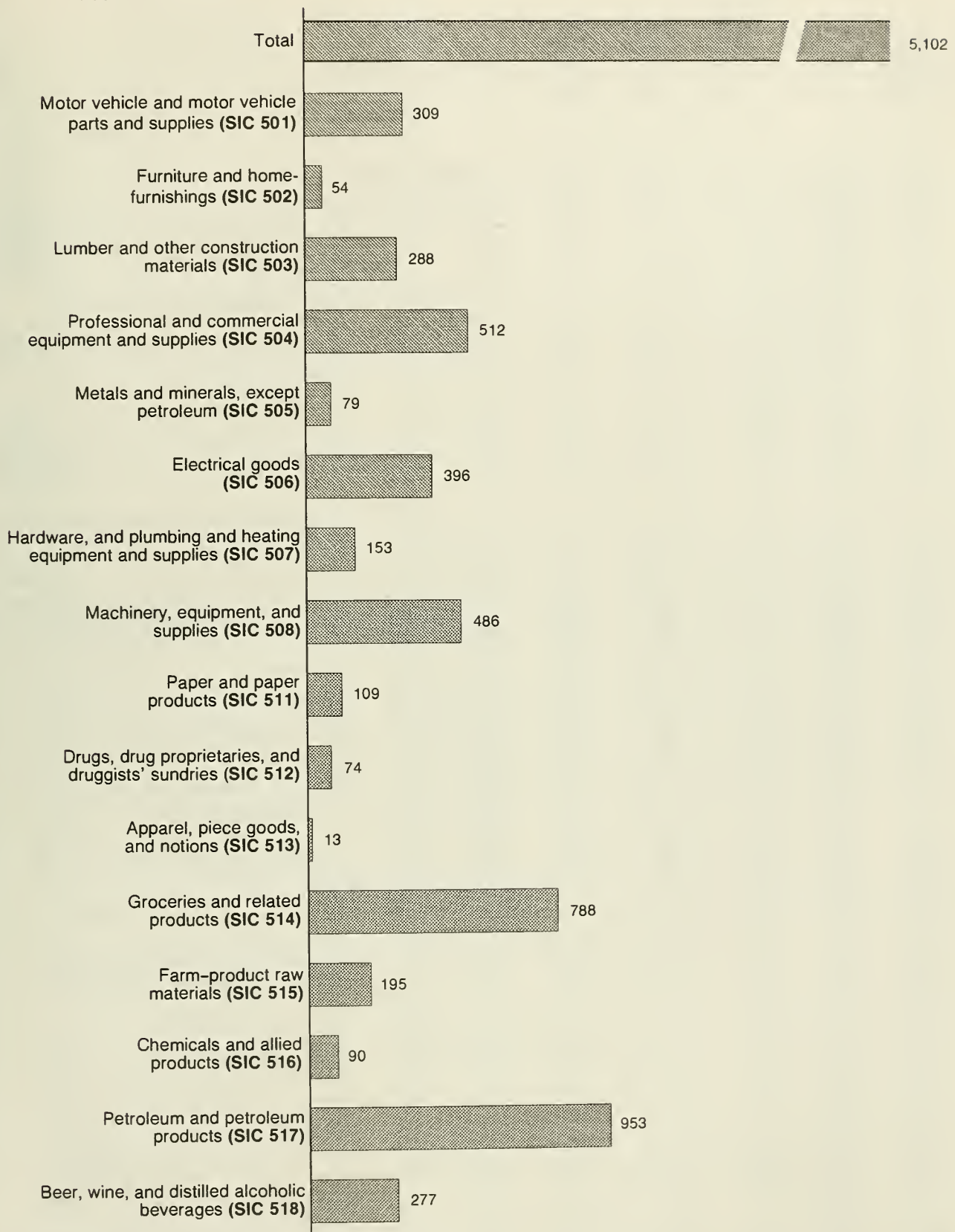
Sales 
Payroll 



Note: Data are based on 1972 Standard Industrial Classification.
For meaning of abbreviations and symbols, see introductory text.

Figure 3. **Wholesale Sales by Industry Group: 1987**
(Million dollars)

New Mexico



Note: For meaning of abbreviations and symbols, see introductory text.

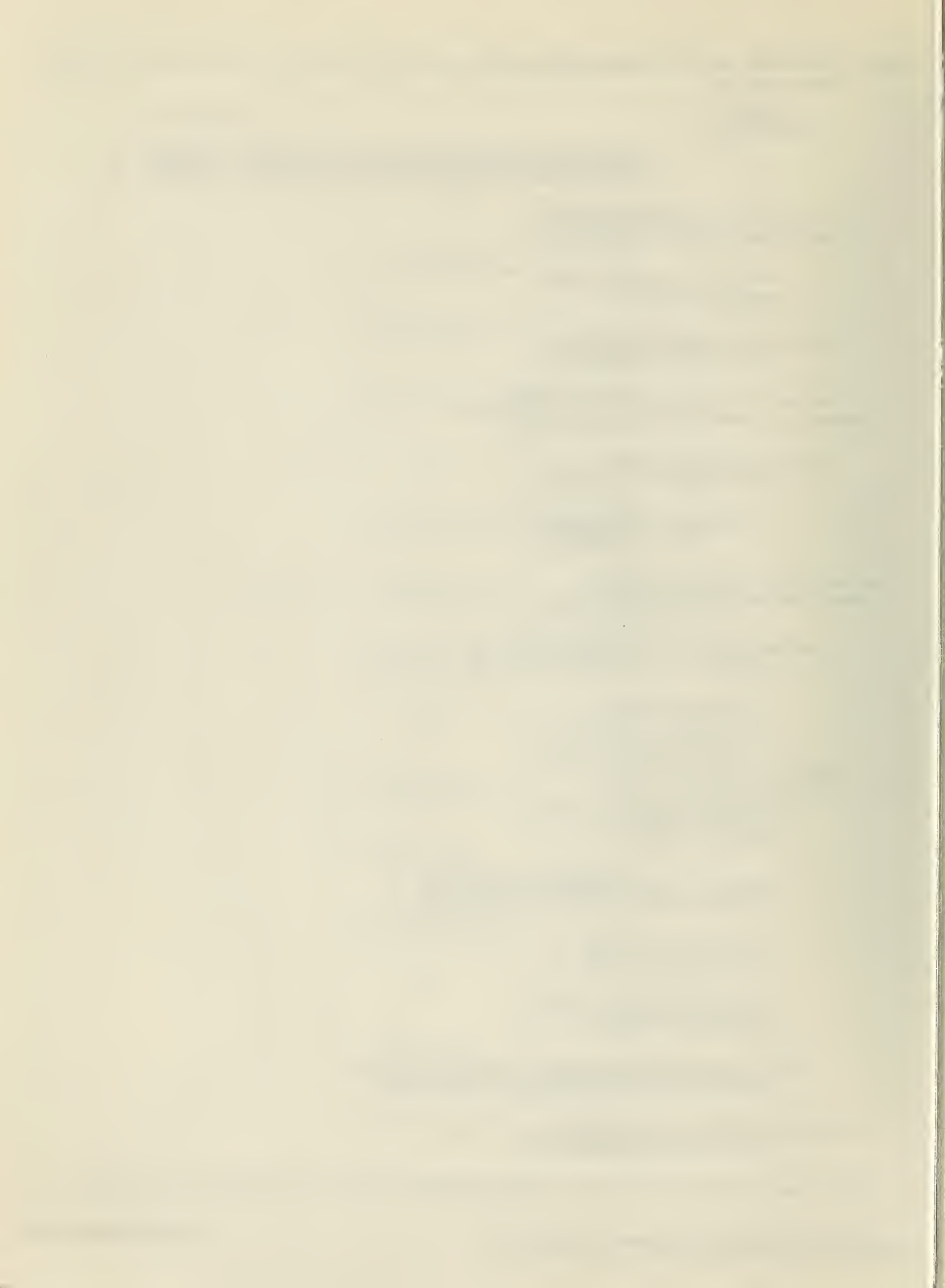


Table 1. Summary Statistics for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
	Wholesale trade -----	2 398	5 102 353	421 783	100 054	22 137	848 084	429 845	449 345
	TYPES OF OPERATION								
	Merchant wholesalers -----	2 076	3 894 541	348 267	82 051	19 112	710 492	391 695	412 914
	Wholesale distributors and jobbers -----	2 039	3 788 496	340 178	80 318	18 662	695 008	383 186	405 932
	Importers -----	23	56 020	5 786	1 278	311	9 558	5 340	4 922
	Exporters -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators -----	-	-	-	-	-	-	-	-
	Country grain elevators -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices -----	176	788 909	61 752	15 295	2 203	113 994	35 990	34 218
	Sales branches (with stock) -----	125	551 878	41 496	9 970	1 572	77 504	35 990	34 218
	Sales offices (without stock) -----	51	237 031	20 256	5 325	631	36 490	-	-
	Agents, brokers, and commission merchants -----	146	418 903	11 764	2 708	822	23 598	2 160	2 213
	Auction companies -----	10	123 975	1 194	263	269	3 092	385	407
	Brokers -----	34	127 229	2 706	660	178	5 287	356	310
	Commission merchants -----	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Import agents -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents -----	-	-	-	-	-	-	-	-
	Manufacturers' agents -----	83	135 423	6 613	1 504	311	12 726	1 306	1 483
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade -----	2 398	5 102 353	421 783	100 054	22 137	848 084	429 845	449 345
50	Durable goods -----	1 550	2 445 403	262 870	62 873	12 680	498 102	282 711	296 579
501	Motor vehicles and motor vehicle parts and supplies -----	243	309 016	32 787	7 791	1 887	61 434	46 243	47 266
5012	Automobiles and other motor vehicles -----	37	128 757	8 535	2 038	443	15 551	15 556	15 314
5013	Motor vehicle supplies and new parts -----	143	137 634	18 528	4 395	1 076	34 832	25 367	26 262
5014	Tires and tubes -----	21	30 580	3 195	766	154	6 405	3 815	4 280
5015	Motor vehicle parts, used -----	42	12 045	2 529	592	214	4 646	1 505	1 410
502	Furniture and home furnishings -----	51	54 478	7 640	1 862	424	13 972	7 151	6 091
5021	Furniture -----	22	30 674	4 600	1 136	253	8 260	4 000	3 946
5023	Home furnishings -----	29	23 804	3 040	726	171	5 712	3 151	2 145
503	Lumber and other construction materials -----	115	288 381	23 693	5 442	1 172	47 139	24 028	25 485
5031	Lumber, plywood, millwork, and wood panels -----	46	191 625	13 265	2 960	623	25 339	15 163	16 522
5032	Brick, stone, and related construction materials -----	29	48 911	4 448	980	226	10 587	3 065	3 082
5033	Roofing, siding, and insulation materials -----	11	20 621	1 452	345	81	3 377	1 692	1 942
5039	Construction materials, n.e.c. -----	29	27 224	4 528	1 157	242	7 836	4 108	3 939
504	Professional and commercial equipment and supplies -----	247	511 723	70 615	17 010	2 840	124 080	30 050	31 824
5043	Photographic equipment and supplies -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment -----	66	82 669	16 110	3 730	798	27 042	9 200	8 713
5045	Computers and computer peripheral equipment and software -----	85	312 931	38 508	9 748	1 257	65 989	10 984	11 699
5046	Commercial equipment, n.e.c. -----	18	20 863	3 040	729	149	5 647	1 775	1 954
5047	Medical, dental, and hospital equipment and supplies -----	34	60 035	8 587	1 817	376	16 367	4 989	6 106
5048	Ophthalmic goods -----	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. -----	26	24 375	3 124	681	167	6 469	2 075	2 209
505	Metals and minerals, except petroleum -----	36	79 228	6 485	1 616	339	17 028	10 186	12 339
5051	Metals service centers and offices -----	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods -----	171	396 334	29 193	6 767	1 208	58 556	27 565	30 793
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	71	180 529	14 889	3 522	609	31 973	16 966	18 345
5064	Electrical appliances, television and radio sets -----	8	16 997	961	199	49	2 412	1 827	1 717
5065	Electronic parts and equipment, n.e.c. -----	92	198 808	13 343	3 046	550	24 171	8 772	10 731
507	Hardware, and plumbing and heating equipment and supplies -----	110	152 586	16 648	4 112	800	33 078	23 258	24 552
5072	Hardware -----	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	59	91 498	9 469	2 521	474	18 646	13 640	14 498
5075	Warm air heating and air-conditioning equipment and supplies -----	27	42 592	3 764	858	173	8 104	6 447	6 433
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies -----	418	486 056	59 890	14 701	2 891	109 057	95 960	96 549
5082	Construction and mining (except petroleum) machinery and equipment -----	40	108 019	15 408	4 017	601	22 874	35 335	35 795
5083	Farm and garden machinery and equipment -----	57	50 848	6 072	1 445	341	11 703	15 131	14 096
5084	Industrial machinery and equipment -----	195	221 704	25 080	6 053	1 228	48 782	29 916	30 256
5085	Industrial supplies -----	60	74 502	8 180	1 950	426	15 792	11 331	11 992
5087	Service establishment equipment and supplies -----	61	29 568	4 925	1 182	284	9 428	4 092	4 215
5088	Transportation equipment and supplies, except motor vehicles -----	5	1 415	225	54	11	478	155	195
509	Miscellaneous durable goods -----	159	167 601	15 919	3 572	1 119	33 758	18 270	21 680
5091	Sporting and recreational goods and supplies -----	8	6 457	747	183	58	1 507	582	612
5092	Toys and hobby goods and supplies -----	4	4 063	322	58	36	841	508	689
5093	Scrap and waste materials -----	39	30 424	3 102	702	218	6 387	875	1 044
5094	Jewelry, watches, precious stones, and precious metals -----	85	118 119	10 745	2 380	703	22 384	14 990	17 743
5099	Durable goods, n.e.c. -----	23	8 538	1 003	249	104	2 639	1 315	1 592

Table 1. Summary Statistics for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS									
—Con.									
Wholesale trade—Con.									
51	Nondurable goods	848	2 656 950	158 913	37 181	9 457	349 982	147 134	152 766
511	Paper and paper products	73	108 773	15 604	3 701	896	28 646	11 640	12 615
5111	Printing and writing paper	6	19 798	2 202	456	109	3 340	2 093	2 816
5112	Stationery and office supplies	56	58 207	10 363	2 503	649	19 781	6 454	6 619
5113	Industrial and personal service paper	11	30 768	3 039	742	138	5 525	3 093	3 180
512	Drugs, drug proprietaries, and druggists' sundries	23	74 093	4 015	1 030	226	9 400	8 399	9 836
5122	Drugs, drug proprietaries, and druggists' sundries	23	74 093	4 015	1 030	226	9 400	8 399	9 836
513	Apparel, piece goods, and notions	18	13 148	1 668	371	141	3 480	3 999	3 585
5131	Piece goods, notions, and other dry goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	10	3 763	586	122	58	1 045	854	632
5139	Footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	209	787 752	51 113	11 816	2 528	104 210	37 120	39 278
5141	Groceries, general line	26	386 816	20 821	4 858	789	42 469	26 855	29 011
5142	Packaged frozen foods	13	38 723	1 220	281	75	2 473	588	590
5143	Dairy products, except dried or canned	36	35 732	2 472	586	182	5 479	874	761
5144	Poultry and poultry products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	25	40 927	2 406	554	148	4 340	654	721
5146	Fish and seafoods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	18	58 025	3 005	671	192	7 044	1 552	1 490
5148	Fresh fruits and vegetables	15	53 837	5 853	1 107	264	11 954	1 122	1 224
5149	Groceries and related products, n.e.c.	67	146 095	13 914	3 460	809	27 245	5 026	4 991
515	Farm-product raw materials	36	194 782	3 785	792	469	10 438	3 872	2 753
5153	Grain and field beans	12	36 996	1 403	336	101	4 578	930	1 451
5154	Livestock	15	131 146	1 514	304	305	3 908	386	411
5159	Farm-product raw materials, n.e.c.	9	26 640	868	152	63	1 952	2 556	891
516	Chemicals and allied products	70	89 728	8 461	1 834	364	19 200	6 044	6 785
5162	Plastics materials and basic forms and shapes	7	10 859	674	148	34	1 489	863	1 023
5169	Chemicals and allied products, n.e.c.	63	78 869	7 787	1 686	330	17 711	5 181	5 762
517	Petroleum and petroleum products	164	952 809	35 892	8 511	2 470	95 663	34 886	34 407
5171	Petroleum bulk stations and terminals	132	845 536	30 678	7 360	2 048	81 361	31 010	30 793
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	32	107 273	5 214	1 151	422	14 302	3 876	3 614
518	Beer, wine, and distilled alcoholic beverages	47	276 804	23 127	5 436	1 107	45 257	25 509	27 377
5181	Beer and ale	28	170 192	13 326	2 956	606	26 738	9 941	10 713
5182	Wine and distilled alcoholic beverages	19	106 612	9 801	2 480	501	18 519	15 568	16 664
519	Miscellaneous nondurable goods	208	159 061	15 248	3 690	1 256	33 688	15 665	16 130
5191	Farm supplies	95	71 162	6 841	1 685	613	15 854	9 869	9 835
5192	Books, periodicals, and newspapers	15	20 973	1 947	457	101	3 774	600	658
5193	Flowers, nursery stock, and florists' supplies	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	22	11 323	1 470	368	98	3 206	1 361	1 462
5199	Nondurable goods, n.e.c.	53	15 825	2 031	463	185	4 281	1 508	1 819
	Merchant wholesalers	2 076	3 894 541	348 267	82 051	19 112	710 492	391 695	412 914
50	Durable goods	1 349	1 808 326	207 795	49 239	10 799	404 080	257 314	273 765
501	Motor vehicles and motor vehicle parts and supplies	232	286 015	31 169	7 388	1 811	58 623	44 225	45 383
5012	Automobiles and other motor vehicles	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts	138	134 370	18 258	4 337	1 056	34 290	25 149	25 979
5014	Tires and tubes	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used	42	12 045	2 529	592	214	4 646	1 505	1 410
502	Furniture and home furnishings	45	51 919	7 503	1 821	414	13 674	7 151	6 091
5021	Furniture	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	98	215 307	19 731	4 409	973	41 306	20 644	22 143
5031	Lumber, plywood, millwork, and wood panels	40	150 502	11 323	2 472	545	22 787	14 247	15 480
5032	Brick, stone, and related construction materials	24	23 078	3 411	737	174	8 970	1 690	1 832
5033	Roofing, siding, and insulation materials	11	20 621	1 452	345	81	3 377	1 692	1 942
5039	Construction materials, n.e.c.	23	21 106	3 545	855	173	6 172	3 015	2 889
504	Professional and commercial equipment and supplies	207	215 530	35 295	8 132	1 787	64 405	21 458	24 792
5043	Photographic equipment and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	60	42 547	8 894	2 067	542	15 611	4 641	5 514
5045	Computers and computer peripheral equipment and software	61	71 704	11 888	2 888	521	21 028	7 256	8 192
5046	Commercial equipment, n.e.c.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	31	52 552	7 695	1 605	338	14 232	4 741	5 849
5048	Ophthalmic goods	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	21	18 464	2 555	541	145	5 442	2 018	2 140
505	Metals and minerals, except petroleum	29	61 932	5 838	1 480	308	15 689	9 616	11 660
5051	Metals service centers and offices	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	112	246 256	21 489	5 108	942	45 246	25 248	28 109
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	55	96 153	8 325	1 978	376	15 849	6 529	8 139

Table 1. Summary Statistics for the State: 1987—Con.

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1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Merchant wholesalers—Con.								
50	Durable goods—Con.								
507	Hardware, and plumbing and heating equipment and supplies	104	145 175	16 212	4 005	777	32 268	22 945	24 066
5072	Hardware	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	56	86 620	9 291	2 474	465	18 325	13 634	14 495
5075	Warm air heating and air-conditioning equipment and supplies	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	375	430 543	55 144	13 468	2 703	100 168	87 680	89 899
5082	Construction and mining (except petroleum) machinery and equipment	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	159	176 886	21 124	4 994	1 071	41 065	25 609	26 175
5085	Industrial supplies	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	5	1 415	225	54	11	478	155	195
509	Miscellaneous durable goods	147	155 649	15 414	3 428	1 084	32 701	18 147	21 622
5091	Sporting and recreational goods and supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	4	4 063	322	56	36	841	508	689
5093	Scrap and waste materials	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals ..	80	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	727	2 086 215	140 472	32 812	8 313	306 412	134 381	139 149
511	Paper and paper products	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	11	30 768	3 039	742	138	5 525	3 093	3 180
512	Drugs, drug proprietaries, and druggists' sundries	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	18	13 148	1 668	371	141	3 480	3 999	3 585
5131	Piece goods, notions, and other dry goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	10	3 763	586	122	58	1 045	854	632
5139	Footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	154	563 047	41 534	9 441	1 976	84 026	34 579	36 933
5141	Groceries, general line	21	343 172	20 160	4 694	754	41 244	26 855	29 011
5142	Packaged frozen foods	7	7 227	685	153	46	1 420	410	437
5143	Dairy products, except dried or canned	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	17	13 379	1 008	249	93	2 231	598	659
5146	Fish and seafoods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	46	69 100	8 965	2 186	517	16 436	3 764	3 822
515	Farm-product raw materials	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain and field beans	12	36 996	1 403	336	101	4 578	930	1 451
5154	Livestock	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	9	26 640	868	152	63	1 952	2 556	891
516	Chemicals and allied products	49	52 933	4 772	984	220	11 194	4 026	4 612
5162	Plastics materials and basic forms and shapes	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	159	807 242	35 114	8 322	2 446	90 098	28 762	28 349
5171	Petroleum bulk stations and terminals	128	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	28	170 192	13 326	2 956	606	26 738	9 941	10 713
5182	Wine and distilled alcoholic beverages	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	189	145 158	14 035	3 402	1 180	31 153	14 769	15 147
5191	Farm supplies	91	68 550	6 559	1 623	598	15 409	9 470	9 369
5192	Books, periodicals, and newspapers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	49	14 595	1 828	408	166	3 904	1 508	1 819
	Manufacturers' sales branches and sales offices	176	788 909	61 752	15 295	2 203	113 994	35 990	34 218
50	Durable goods	101	475 109	47 490	11 871	1 552	79 636	23 940	21 304
501	Motor vehicles and motor vehicle parts and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	30	280 541	33 774	8 482	985	56 373	8 269	6 637
505	Metals and minerals, except petroleum	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Manufacturers' sales branches and sales offices—Con.								
50	Durable goods—Con.								
506	Electrical goods	11	57 756	3 429	732	104	6 125	1 455	1 805
507	Hardware, and plumbing and heating equipment and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	35	46 844	4 259	1 123	165	7 449	7 951	6 488
509	Miscellaneous durable goods	—	—	—	—	—	—	—	—
51	Nondurable goods	75	313 800	14 262	3 424	651	34 358	12 050	12 914
511	Paper and paper products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	—	—	—	—	—	—	—	—
514	Groceries and related products	31	105 530	7 079	1 771	357	15 017	2 225	2 052
515	Farm-product raw materials	—	—	—	—	—	—	—	—
516	Chemicals and allied products	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	5	145 567	778	189	24	5 565	6 124	6 058
518	Beer, wine, and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	13	8 646	982	238	56	2 122	896	983
	Agents, brokers, and commission merchants	146	418 903	11 764	2 708	822	23 598	2 160	2 213
50	Durable goods	100	161 968	7 585	1 763	329	14 386	1 457	1 510
501	Motor vehicles and motor vehicle parts and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	6	2 559	137	41	10	298	—	—
503	Lumber and other construction materials	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	10	15 652	1 546	396	68	3 302	323	395
505	Metals and minerals, except petroleum	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	48	92 322	4 275	927	162	7 185	862	879
507	Hardware, and plumbing and heating equipment and supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	8	8 669	487	110	23	1 440	129	162
509	Miscellaneous durable goods	12	11 952	505	144	35	1 057	123	58
51	Nondurable goods	46	256 935	4 179	945	493	9 212	703	703
511	Paper and paper products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	—	—	—	—	—	—	—	—
513	Apparel, piece goods, and notions	—	—	—	—	—	—	—	—
514	Groceries and related products	24	119 175	2 500	604	195	5 167	316	293
515	Farm-product raw materials	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	—	—	—	—	—	—	—	—
518	Beer, wine, and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	6	5 257	231	50	20	413	—	—

Table 2. Selected Ratios for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment ¹ (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade	2 127 754	230 490	19 053	49.7	9	16.6	8.8
50	Durable goods	1 577 679	192 855	20 731	52.8	8	20.4	12.1
501	Motor vehicles and motor vehicle parts and supplies	1 271 671	163 760	17 375	53.4	8	19.9	15.3
5012	Automobiles and other motor vehicles	3 479 919	290 648	19 266	54.9	12	12.1	11.9
5013	Motor vehicle supplies and new parts	962 476	127 913	17 219	53.2	8	25.3	19.1
5014	Tires and tubes	1 456 190	198 571	20 747	49.9	7	20.9	14.0
5015	Motor vehicle parts, used	286 786	56 285	11 818	54.4	5	38.6	11.7
502	Furniture and home furnishings	1 068 196	128 486	18 019	54.7	8	25.6	11.2
5021	Furniture	1 394 273	121 241	18 182	55.7	12	26.9	12.9
5023	Home furnishings	820 828	139 205	17 778	53.2	6	24.0	9.0
503	Lumber and other construction materials	2 507 661	246 059	20 216	50.3	10	16.3	8.8
5031	Lumber, plywood, millwork, and wood panels	4 165 761	307 584	21 292	52.4	14	13.2	8.6
5032	Brick, stone, and related construction materials	1 686 586	216 420	19 681	42.0	8	21.6	6.3
5033	Roofing, siding, and insulation materials	1 874 636	254 580	17 926	43.0	7	16.4	9.4
5039	Construction materials, n.e.c.	938 759	112 496	18 711	57.8	8	28.8	14.5
504	Professional and commercial equipment and supplies	2 071 753	180 184	24 864	56.9	11	24.2	6.2
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	1 252 561	103 595	20 188	59.6	12	32.7	10.5
5045	Computers and computer peripheral equipment and software	3 681 541	248 951	30 635	58.4	15	21.1	3.7
5046	Commercial equipment, n.e.c.	1 159 056	140 020	20 403	53.8	8	27.1	9.4
5047	Medical, dental, and hospital equipment and supplies	1 765 735	159 668	22 838	52.5	11	27.3	10.2
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	937 500	145 958	18 707	48.3	6	26.5	9.1
505	Metals and minerals, except petroleum	2 200 778	233 711	19 130	38.1	9	21.5	15.6
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	2 317 743	328 091	24 166	49.9	7	14.8	7.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	2 542 662	296 435	24 448	46.6	9	17.7	10.2
5064	Electrical appliances, television and radio sets	2 124 625	346 878	19 612	39.8	6	14.2	10.1
5065	Electronic parts and equipment, n.e.c.	2 160 957	361 469	24 260	55.2	6	12.2	5.4
507	Hardware, and plumbing and heating equipment and supplies	1 387 145	190 733	20 810	50.3	7	21.7	16.1
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	1 550 814	193 034	19 977	50.8	8	20.4	15.8
5075	Warm air heating and air-conditioning equipment and supplies	1 577 481	246 197	21 757	46.4	6	19.0	15.1
5078	Refrigeration equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 162 813	168 127	20 716	54.9	7	22.4	19.9
5082	Construction and mining (except petroleum) machinery and equipment	2 700 475	179 732	25 637	67.4	15	21.2	33.1
5083	Farm and garden machinery and equipment	892 070	149 114	17 806	51.9	6	23.0	27.7
5084	Industrial machinery and equipment	1 136 944	180 541	20 423	51.4	6	22.0	13.6
5085	Industrial supplies	1 241 700	174 887	19 202	51.8	7	21.2	16.1
5087	Service establishment equipment and supplies	484 721	104 113	17 342	52.2	5	31.9	14.3
5088	Transportation equipment and supplies, except motor vehicles	283 000	128 636	20 455	47.1	2	33.8	13.8
509	Miscellaneous durable goods	1 054 094	149 777	14 226	47.2	7	20.1	12.9
5091	Sporting and recreational goods and supplies	807 125	111 328	12 879	49.6	7	23.3	9.5
5092	Toys and hobby goods and supplies	1 015 750	112 861	8 944	38.3	9	20.7	17.0
5093	Scrap and waste materials	780 103	139 560	14 229	48.6	6	21.0	3.4
5094	Jewelry, watches, precious stones, and precious metals	1 389 635	168 021	15 284	48.0	8	19.0	15.0
5099	Durable goods, n.e.c.	371 217	82 096	9 644	38.0	5	30.9	18.6
51	Nondurable goods	3 133 196	280 951	16 804	45.4	11	13.2	5.7
511	Paper and paper products	1 490 041	121 398	17 415	54.5	12	26.3	11.6
5111	Printing and writing paper	3 299 667	181 633	20 202	65.9	18	16.9	14.2
5112	Stationery and office supplies	1 039 411	89 687	15 968	52.4	12	34.0	11.4
5113	Industrial and personal service paper	2 797 091	222 957	22 022	55.0	13	18.0	10.3
512	Drugs, drug proprietaries, and druggists' sundries	3 221 435	327 845	17 765	42.7	10	12.7	13.3
5122	Drugs, drug proprietaries, and druggists' sundries	3 221 435	327 845	17 765	42.7	10	12.7	13.3
513	Apparel, piece goods, and notions	730 444	93 248	11 830	47.9	8	26.5	27.3
5131	Piece goods, notions, and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	376 300	64 879	10 103	56.1	6	27.8	16.8
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	3 769 148	311 611	20 219	49.0	12	13.2	5.0
5141	Groceries, general line	14 877 538	490 261	26 389	49.0	30	11.0	7.5
5142	Packaged frozen foods	2 978 692	516 307	16 267	49.3	6	6.4	1.5
5143	Dairy products, except dried or canned	992 556	196 330	13 582	45.1	5	15.3	2.1
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	1 637 080	276 534	16 257	55.4	6	10.6	1.8
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	3 223 611	302 214	15 651	42.7	11	12.1	2.6
5148	Fresh fruits and vegetables	3 589 133	203 928	22 170	49.0	18	22.2	2.3
5149	Groceries and related products, n.e.c.	2 180 522	180 587	17 199	51.1	12	18.6	3.4
515	Farm-product raw materials	5 410 611	415 313	8 070	36.3	13	5.4	1.4
5153	Grain and field beans	3 083 000	366 297	13 891	30.6	8	12.4	3.9
5154	Livestock	8 743 067	429 987	4 964	38.7	20	3.0	3.3
5159	Farm-product raw materials, n.e.c.	2 960 000	422 857	13 778	44.5	7	7.3	3.3
516	Chemicals and allied products	1 281 829	246 505	23 245	44.1	5	21.4	7.6
5162	Plastics materials and basic forms and shapes	1 551 286	319 382	19 824	45.3	5	13.7	9.4
5169	Chemicals and allied products, n.e.c.	1 251 889	238 997	23 597	44.0	5	22.5	7.3

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment ¹ (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
51	Nondurable goods—Con.							
517	Petroleum and petroleum products	5 809 811	385 753	14 531	37.5	15	10.0	3.6
5171	Petroleum bulk stations and terminals	6 405 576	412 859	14 979	37.7	16	9.6	3.6
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3 352 281	254 201	12 355	36.5	13	13.3	3.4
518	Beer, wine, and distilled alcoholic beverages	5 889 447	250 049	20 892	51.1	24	16.3	9.9
5181	Beer and ale	6 078 286	280 845	21 990	49.8	22	15.7	6.3
5182	Wine and distilled alcoholic beverages	5 611 158	212 798	19 563	52.9	26	17.4	15.6
519	Miscellaneous nondurable goods	764 716	126 641	12 140	45.3	6	21.2	10.1
5191	Farm supplies	749 074	116 088	11 160	43.1	6	22.3	13.8
5192	Books, periodicals, and newspapers	1 398 200	207 653	19 277	51.6	7	18.0	3.1
5193	Flowers, nursery stock, and florists' supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	514 682	115 541	15 000	45.9	4	28.3	12.9
5199	Nondurable goods, n.e.c.	298 585	85 541	10 978	47.4	3	27.1	11.5
	Merchant wholesalers	1 875 983	203 775	18 222	49.0	9	18.2	10.6
50	Durable goods	1 340 494	167 453	19 242	51.4	8	22.3	15.1
501	Motor vehicles and motor vehicle parts and supplies	1 232 823	157 932	17 211	53.2	8	20.5	15.9
5012	Automobiles and other motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts	973 696	127 244	17 290	53.2	8	25.5	19.3
5014	Tires and tubes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used	286 786	56 285	11 818	54.4	5	38.6	11.7
502	Furniture and home furnishings	1 153 756	125 408	18 123	54.9	9	26.3	11.7
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2 197 010	221 282	20 279	47.8	10	19.2	10.3
5031	Lumber, plywood, millwork, and wood panels	3 762 550	276 150	20 776	49.7	14	15.1	10.3
5032	Brick, stone, and related construction materials	961 583	132 632	19 603	38.0	7	38.9	7.9
5033	Roofing, siding, and insulation materials	1 874 636	254 580	17 926	43.0	7	16.4	9.4
5039	Construction materials, n.e.c.	917 652	122 000	20 491	57.4	8	29.2	13.7
504	Professional and commercial equipment and supplies	1 041 208	120 610	19 751	54.8	9	29.9	11.5
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	709 117	78 500	16 410	57.0	9	36.7	13.0
5045	Computers and computer peripheral equipment and software	1 175 475	137 628	22 818	56.5	9	29.3	11.4
5046	Commercial equipment, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	1 695 226	155 479	22 766	54.1	11	27.1	11.1
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	879 238	127 338	17 621	46.9	7	29.5	11.6
505	Metals and minerals, except petroleum	2 135 586	201 078	18 955	37.2	11	25.3	18.8
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	2 198 714	261 418	22 812	47.5	8	18.4	11.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	1 748 236	255 726	22 141	52.5	7	16.5	8.5
507	Hardware, and plumbing and heating equipment and supplies	1 395 913	186 840	20 865	50.2	7	22.2	16.6
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	1 546 786	186 280	19 981	50.7	8	21.2	16.7
5075	Warm air heating and air-conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 148 115	159 283	20 401	55.1	7	23.3	20.9
5082	Construction and mining (except petroleum) machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	1 112 491	165 160	19 724	51.4	7	23.2	14.8
5085	Industrial supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	283 000	128 636	20 455	47.1	2	33.8	13.8
509	Miscellaneous durable goods	1 058 837	143 588	14 220	47.1	7	21.0	13.9
5091	Sporting and recreational goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	1 015 750	112 861	8 944	38.3	9	20.7	17.0
5093	Scrap and waste materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	2 869 622	250 958	16 898	45.8	11	14.7	6.7
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	2 797 091	222 957	22 022	55.0	13	18.0	10.3
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	730 444	93 248	11 830	47.9	8	26.5	27.3
5131	Piece goods, notions, and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	376 300	64 879	10 103	56.1	6	27.8	16.8
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment ¹ (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
51	Nondurable goods—Con.							
514	Groceries and related products	3 656 149	284 943	21 019	49.4	13	14.9	6.6
5141	Groceries, general line	16 341 524	455 135	26 737	48.9	36	12.0	8.5
5142	Packaged frozen foods	1 032 429	157 109	14 891	48.2	7	19.6	6.0
5143	Dairy products, except dried or canned	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	787 000	143 860	10 839	45.2	5	16.7	4.9
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	1 502 174	133 656	17 340	54.5	11	23.8	5.5
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain and field beans	3 083 000	366 297	13 891	30.6	8	12.4	3.9
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	2 960 000	422 857	13 778	44.5	7	7.3	3.3
516	Chemicals and allied products	1 080 265	240 605	21 691	42.6	4	21.1	8.7
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	5 076 994	330 025	14 356	39.0	15	11.2	3.5
5171	Petroleum bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	6 078 286	280 845	21 990	49.8	22	15.7	6.3
5182	Wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	768 032	123 015	11 894	45.1	6	21.5	10.4
5191	Farm supplies	753 297	114 632	10 968	42.6	7	22.5	13.7
5192	Books, periodicals, and newspapers	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	297 857	87 922	11 012	46.8	3	26.7	12.5
	Manufacturers' sales branches and sales offices	4 482 438	358 107	28 031	54.2	13	14.4	4.3
50	Durable goods	4 704 050	306 127	30 599	59.6	15	16.8	4.5
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homel furnishings	-	-	-	-	-	-	-
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	9 351 367	284 813	34 288	59.9	33	20.1	2.4
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	5 250 545	555 346	32 971	56.0	9	10.6	3.1
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 338 400	283 903	25 812	57.2	5	15.9	13.9
509	Miscellaneous durable goods	-	-	-	-	-	-	-
51	Nondurable goods	4 184 000	482 028	21 908	41.5	9	10.9	4.1
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-
514	Groceries and related products	3 404 194	295 602	19 829	47.1	12	14.2	1.9
515	Farm-product raw materials	-	-	-	-	-	-	-
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	29 113 400	6 065 292	32 417	14.0	5	3.8	4.2
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	665 077	154 393	17 536	46.3	4	24.5	11.4
	Agents, brokers, and commission merchants	2 869 199	509 614	14 311	49.9	6	5.6	.5
50	Durable goods	1 619 680	492 304	23 055	52.7	3	8.9	.9
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homel furnishings	426 500	255 900	13 700	46.0	2	11.6	-
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	1 565 200	230 176	22 735	46.8	7	21.1	2.5
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	1 923 375	569 889	26 389	59.5	3	7.8	1.0
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 083 625	376 913	21 174	33.8	3	16.6	1.9
509	Miscellaneous durable goods	996 000	341 486	14 429	47.8	3	8.8	.5
51	Nondurable goods	5 585 543	521 166	8 477	45.4	11	3.6	.3
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-
514	Groceries and related products	4 965 625	611 154	12 621	46.4	8	4.5	.2
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	-	-	-	-	-	-	-
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	876 167	262 850	11 550	55.9	3	7.9	-

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade -----	2 373	2 258	5 095 094	5 138 178	-8	420 515	345 309	21.8	22 013	21 028
50		Durable goods -----	1 520	1 442	2 435 473	2 142 849	13.7	261 330	221 360	18.1	12 521	12 865
501		Motor vehicles and automotive parts and supplies ---	218	215	301 757	221 104	36.5	31 519	27 095	16.3	1 763	1 843
5012	5012	Automobiles and other motor vehicles -----	37	31	128 757	79 867	61.2	8 535	6 772	26.0	443	416
5013		Automotive parts and supplies -----	160	168	142 420	127 096	12.1	19 789	18 517	6.9	1 166	1 319
	5013	Motor vehicle supplies and new parts -----	143	157	137 634	(D)	(D)	18 528	(D)	(D)	1 076	(D)
	5015 pt.	Motor vehicle parts, used -----	17	11	4 786	(D)	(D)	1 261	(D)	(D)	90	(D)
5014	5014	Tires and tubes -----	21	16	30 580	14 141	116.3	3 195	1 806	76.9	154	108
502		Furniture and homefurnishings -----	51	45	54 478	48 876	11.5	7 640	5 703	34.0	424	377
5021	5021	Furniture -----	22	22	30 674	20 383	50.5	4 600	2 966	55.1	253	201
5023	5023	Homefurnishings -----	29	23	23 804	28 493	-16.5	3 040	2 737	11.1	171	176
503		Lumber and other construction materials -----	115	104	288 381	243 678	18.3	23 693	16 417	44.3	1 172	1 050
5031	5031	Lumber, plywood, millwork, and wood panels -----	46	45	191 625	148 362	29.2	13 265	7 700	72.3	623	471
5039		Construction materials, n.e.c. -----	69	59	96 756	95 316	1.5	10 428	8 717	19.6	549	579
	5032	Brick, stone, and related construction materials ---	29	19	48 911	37 408	30.8	4 448	1 959	127.1	226	153
	5033	Roofing, siding, and insulation materials -----	11	9	20 621	(D)	(D)	1 452	(D)	(D)	81	(D)
	5039	Construction materials, n.e.c. -----	29	31	27 224	(D)	(D)	4 528	(D)	(D)	242	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies -----	18	18	(D)	12 463	(D)	(D)	1 320	(D)	(D)	123
5041	5091	Sporting and recreational goods and supplies -----	8	9	6 457	6 120	5.5	747	674	10.8	58	60
5042	5092	Toys and hobby goods and supplies -----	4	5	4 063	(D)	(D)	322	(D)	(D)	36	(D)
5043	5043	Photographic equipment and supplies -----	6	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum -----	36	32	79 228	81 848	-3.2	6 485	6 087	6.5	339	292
5051	5051	Metals service centers and offices -----	35	32	(D)	81 848	(D)	(D)	6 087	(D)	(D)	292
5052	5052	Coal and other minerals and ores -----	1	-	(D)	-	(X)	(D)	-	(X)	(D)	-
506		Electrical goods -----	181	174	408 218	329 493	23.9	30 216	23 315	29.6	1 258	1 208
5063		Electrical apparatus and equipment, wiring supplies, and construction materials -----	87	77	199 260	146 388	36.1	16 571	9 479	74.8	680	541
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	71	(NA)	180 529	(NA)	(NA)	14 889	(NA)	(NA)	609	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c. -----	6	(NA)	6 847	(NA)	(NA)	659	(NA)	(NA)	21	(NA)
	5084 pt.	Industrial machinery and equipment -----	10	(NA)	11 884	(NA)	(NA)	1 023	(NA)	(NA)	50	(NA)
5064	5064	Electrical appliances, television and radio sets -----	8	16	16 997	17 618	-3.5	961	1 057	-9.1	49	65
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	86	81	191 961	165 487	16.0	12 684	12 779	-8	529	602
507		Hardware, and plumbing and heating equipment and supplies -----	110	109	152 586	124 724	22.3	16 648	13 815	20.5	800	914
5072	5072	Hardware -----	22	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	5074	Plumbing and heating equipment and supplies (hydronics) -----	59	54	91 498	72 302	26.5	9 469	7 958	19.0	474	526
5075	5075	Warm air heating and air-conditioning equipment and supplies -----	27	28	42 592	33 931	25.5	3 764	2 983	26.2	173	217
5078	5078	Refrigeration equipment and supplies -----	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies -----	649	618	(D)	976 321	(D)	(D)	117 533	(D)	(D)	6 261
5081		Commercial machines and equipment -----	169	124	416 463	201 591	106.6	57 658	32 777	75.9	2 204	1 530
	5044	Office equipment -----	66	(NA)	82 669	(NA)	(NA)	16 110	(NA)	(NA)	798	(NA)
	5045	Computers and computer peripheral equipment and software -----	85	(NA)	312 931	(NA)	(NA)	38 508	(NA)	(NA)	1 257	(NA)
	5046	Commercial equipment, n.e.c. -----	18	14	20 863	13 980	49.2	3 040	1 730	75.7	149	125
5082	5082	Construction and mining (except petroleum) machinery and equipment -----	40	51	108 019	161 949	-33.3	15 408	22 447	-31.4	601	1 110
5083	5083	Farm and garden machinery and equipment -----	57	65	50 848	63 314	-19.7	6 072	6 455	-5.9	341	472
5084	5084 pt.	Industrial machinery and equipment -----	185	207	209 820	368 155	-43.0	24 057	35 022	-31.3	1 178	1 822
5085	5085	Industrial supplies -----	60	61	74 502	88 173	-15.5	8 180	9 471	-13.6	426	482
5086		Professional equipment and supplies -----	72	59	(D)	55 260	(D)	(D)	6 081	(D)	(D)	442
	5047	Medical, dental, and hospital equipment and supplies -----	34	27	60 035	32 510	84.7	8 587	3 276	162.1	376	239
	5048	Ophthalmic goods -----	12	12	(D)	3 854	(D)	(D)	800	(D)	(D)	87
	5049	Professional equipment and supplies, n.e.c. -----	26	20	24 375	18 896	29.0	3 124	2 005	55.8	167	116
5087	5087	Service establishment equipment and supplies -----	61	44	29 568	21 766	35.8	4 925	3 440	43.2	284	277
5088	5088	Transportation equipment and supplies, except motor vehicles -----	5	7	1 415	16 113	-91.2	225	1 840	-87.8	11	126
509		Miscellaneous durable goods -----	142	127	154 410	104 342	48.0	14 578	10 075	44.7	990	797
5093	5093	Scrap and waste materials -----	39	29	30 424	16 160	88.3	3 102	2 051	51.2	218	200
5094	5094	Jewelry, watches, precious stones, and precious metals -----	85	74	118 119	82 146	43.8	10 745	7 106	51.2	703	504
5099	5099 pt.	Durable goods, n.e.c. -----	18	24	5 867	6 036	-2.8	731	918	-20.4	69	93

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade—Con.										
51		Nondurable goods	853	816	2 659 621	2 995 329	-11.2	159 185	123 949	28.4	9 492	8 163
511		Paper and paper products	73	57	108 773	61 936	75.6	15 604	7 652	103.9	896	455
5111	5111	Printing and writing paper	6	6	19 798	8 325	137.8	2 202	806	173.2	109	46
5112	5112	Stationery and office supplies	56	39	58 207	30 204	92.7	10 363	4 972	108.4	649	303
5113	5113	Industrial and personal service paper	11	12	30 768	23 407	31.4	3 039	1 874	62.2	138	106
512		Drugs, drug proprietaries, and druggists' sundries	23	20	74 093	36 112	105.2	4 015	2 664	50.7	226	163
5122	5122	Drugs, drug proprietaries, and druggists' sundries ..	23	20	74 093	36 112	105.2	4 015	2 664	50.7	226	163
513		Apparel, piece goods, and notions	18	9	13 148	9 258	42.0	1 668	802	108.0	141	50
5133	5131 pt.	Piece goods	4	3	3 192	(D)	(D)	429	(D)	(D)	36	(D)
5134	5131 pt.	Notions and other dry goods	1	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5136	5136	Men's and boys' clothing and furnishings	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories	10	2	3 763	(D)	(D)	586	(D)	(D)	58	(D)
5139	5139	Footwear	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products	209	199	787 752	762 900	3.3	51 113	37 298	37.0	2 528	2 314
5141	5141	Groceries, general line	26	23	386 816	341 666	13.2	20 821	11 863	75.5	789	678
5142	5142	Packaged frozen foods	13	6	38 723	5 400	617.1	1 220	727	67.8	75	49
5143	5143	Dairy products, except dried or canned	36	33	35 732	36 035	-9	2 472	2 298	7.6	182	157
5144	5144	Poultry and poultry products	4	4	(D)	17 298	(D)	(D)	661	(D)	(D)	33
5145	5145	Confectionery	25	23	40 927	37 258	9.8	2 406	3 732	-35.5	148	197
5146	5146	Fish and seafoods	5	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5147	5147	Meats and meat products	18	18	58 025	48 929	18.6	3 005	2 791	7.7	192	198
5148	5148	Fresh fruits and vegetables	15	18	53 837	42 260	27.4	5 853	3 600	62.6	264	243
5149	5149	Groceries and related products, n.e.c.	67	74	146 095	234 054	-37.6	13 914	11 626	19.7	809	759
515		Farm-product raw materials	36	42	194 782	183 073	6.4	3 785	3 451	9.7	469	416
5152	5159 pt.	Cotton	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	5153	Grain and field beans	12	19	36 996	31 537	17.3	1 403	1 123	24.9	101	78
5154	5154	Livestock	15	14	131 146	119 110	10.1	1 514	1 226	23.5	305	261
5159	5159 pt.	Farm-product raw materials, n.e.c.	8	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516		Chemicals and allied products	70	62	89 728	119 537	-24.9	8 461	12 171	-30.5	364	650
5161		Chemicals and allied products	70	62	89 728	119 537	-24.9	8 461	12 171	-30.5	364	650
	5162	Plastics materials and basic forms and shapes ..	7	5	10 859	(D)	(D)	674	(D)	(D)	34	(D)
	5169	Chemicals and allied products, n.e.c.	63	57	78 869	(D)	(D)	7 787	(D)	(D)	330	(D)
517		Petroleum and petroleum products	164	199	952 809	1 455 913	-34.6	35 892	27 804	29.1	2 470	1 929
5171	5171	Petroleum bulk stations and terminals	132	146	845 536	1 290 000	-34.5	30 678	23 628	29.8	2 048	1 539
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	32	53	107 273	165 913	-35.4	5 214	4 176	24.9	422	390
518		Beer, wine, and distilled alcoholic beverages	47	45	276 804	213 932	29.4	23 127	18 084	27.9	1 107	1 013
5181	5181	Beer and ale	28	29	170 192	111 798	52.2	13 326	9 163	45.4	606	496
5182	5182	Wine and distilled alcoholic beverages	19	16	106 612	102 134	4.4	9 801	8 921	9.9	501	517
519		Miscellaneous nondurable goods	213	183	161 732	152 668	5.9	15 520	14 023	10.7	1 291	1 173
5191	5191	Farm supplies	95	88	71 162	70 860	4	6 841	6 184	10.6	613	527
5194	5194	Tobacco and tobacco products	10	14	(D)	25 631	(D)	(D)	1 403	(D)	(D)	118
5198	5198	Paints, varnishes and supplies	22	18	11 323	9 738	16.3	1 470	1 232	19.3	98	91
5199		Nondurable goods, n.e.c.	86	63	(D)	46 439	(D)	(D)	5 204	(D)	(D)	437
	5099 pt.	Durable goods, n.e.c.	5	(NA)	2 671	(NA)	(NA)	272	(NA)	(NA)	35	(NA)
	5192	Books, periodicals, and newspapers	15	12	20 973	18 171	15.4	1 947	1 750	11.3	101	166
	5193	Flowers, nursery stock, and florists' supplies ..	13	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5199	Nondurable goods, n.e.c.	53	(NA)	15 825	(NA)	(NA)	2 031	(NA)	(NA)	185	(NA)
		Merchant wholesalers	2 051	1 941	3 887 282	4 142 204	-6.2	346 999	290 462	19.5	18 988	18 410
50		Durable goods	1 319	1 250	1 798 396	1 660 599	8.3	206 255	182 246	13.2	10 640	11 235
501		Motor vehicles and automotive parts and supplies ...	207	204	278 756	208 980	33.4	29 901	25 187	18.7	1 687	1 747
5012	5012	Automobiles and other motor vehicles	34	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013		Automotive parts and supplies	155	163	139 156	(D)	(D)	19 519	(D)	(D)	1 146	(D)
	5013	Motor vehicle supplies and new parts	138	152	134 370	122 172	10.0	18 258	17 683	3.3	1 056	1 248
	5015 pt.	Motor vehicle parts, used	17	11	4 786	(D)	(D)	1 261	(D)	(D)	90	(D)
5014	5014	Tires and tubes	18	11	(D)	7 303	(D)	(D)	691	(D)	(D)	55
502		Furniture and home furnishings	45	40	51 919	44 618	16.4	7 503	5 509	36.2	414	365
5021	5021	Furniture	20	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	5023	Home furnishings	25	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503		Lumber and other construction materials	98	96	215 307	203 959	5.6	19 731	15 453	27.7	973	1 001
5031	5031	Lumber, plywood, millwork, and wood panels	40	41	150 502	(D)	(D)	11 323	(D)	(D)	545	(D)
5039		Construction materials, n.e.c.	58	55	64 805	(D)	(D)	8 408	(D)	(D)	428	(D)
	5032	Brick, stone, and related construction materials ..	24	16	23 078	(D)	(D)	3 411	(D)	(D)	174	(D)
	5033	Roofing, siding, and insulation materials	11	9	20 621	(D)	(D)	1 452	(D)	(D)	81	(D)
	5039	Construction materials, n.e.c.	23	30	21 106	(D)	(D)	3 545	(D)	(D)	173	(D)

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
50		Durable goods—Con.										
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	17	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies	7	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	5092	Toys and hobby goods and supplies	4	5	4 063	(D)	(D)	322	(D)	(D)	36	(D)
5043	5043	Photographic equipment and supplies	8	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum	29	26	61 932	76 111	-18.6	5 838	5 547	5.2	308	259
5051	5051	Metals service centers and offices	28	26	(D)	76 111	(D)	(D)	5 547	(D)	(D)	259
5052	5052	Coal and other minerals and ores	1	-	(D)	-	(X)	(D)	-	(X)	(D)	-
506		Electrical goods	117	119	249 056	168 404	49.7	21 989	15 251	44.2	972	857
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	60	57	144 443	(D)	(D)	13 502	(D)	(D)	579	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	50	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	5	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment	5	(NA)	2 800	(NA)	(NA)	500	(NA)	(NA)	30	(NA)
5084	5064	Electrical appliances, television and radio sets	7	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c.	50	47	(D)	55 218	(D)	(D)	8 900	(D)	(D)	363
507		Hardware, and plumbing and heating equipment and supplies	104	96	145 175	109 587	32.5	16 212	12 760	27.1	777	862
5072	5072	Hardware	20	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	5074	Plumbing and heating equipment and supplies (hydronics)	56	46	86 620	67 168	29.0	9 291	7 450	24.7	465	502
5075	5075	Warm air heating and air-conditioning equipment and supplies	26	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	5078	Refrigeration equipment and supplies	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	571	529	(D)	736 795	(D)	(D)	91 315	(D)	(D)	5 238
5081		Commercial machines and equipment	138	99	(D)	80 637	(D)	(D)	14 128	(D)	(D)	849
	5044	Office equipment	60	(NA)	42 547	(NA)	(NA)	8 894	(NA)	(NA)	542	(NA)
	5045	Computers and computer peripheral equipment and software	61	(NA)	71 704	(NA)	(NA)	11 888	(NA)	(NA)	521	(NA)
	5046	Commercial equipment, n.e.c.	17	14	(D)	13 980	(D)	(D)	1 730	(D)	(D)	125
5082	5082	Construction and mining (except petroleum) machinery and equipment	38	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	5083	Farm and garden machinery and equipment	54	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment	154	163	174 086	295 310	-41.1	20 624	29 733	-30.6	1 041	1 578
5085	5085	Industrial supplies	59	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086		Professional equipment and supplies	63	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	31	25	52 552	28 466	84.6	7 695	2 909	164.5	338	223
	5048	Ophthalmic goods	11	12	(D)	3 854	(D)	(D)	800	(D)	(D)	87
	5049	Professional equipment and supplies, n.e.c.	21	16	18 464	13 029	41.7	2 555	1 706	49.8	145	103
5087	5087	Service establishment equipment and supplies	60	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	5088	Transportation equipment and supplies, except motor vehicles	5	6	1 415	(D)	(D)	225	(D)	(D)	11	(D)
509		Miscellaneous durable goods	131	123	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	5093	Scrap and waste materials	35	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	5094	Jewelry, watches, precious stones, and precious metals	80	73	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	5099 pt.	Durable goods, n.e.c.	16	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		Nondurable goods	732	691	2 088 886	2 481 605	-15.8	140 744	108 216	30.1	8 348	7 175
511		Paper and paper products	66	48	(D)	49 271	(D)	(D)	6 588	(D)	(D)	418
5111	5111	Printing and writing paper	5	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	5112	Stationery and office supplies	50	33	(D)	23 164	(D)	(D)	4 241	(D)	(D)	276
5113	5113	Industrial and personal service paper	11	10	30 768	(D)	(D)	3 039	(D)	(D)	138	(D)
512		Drugs, drug proprietaries, and druggists' sundries	22	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	5122	Drugs, drug proprietaries, and druggists' sundries	22	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513		Apparel, piece goods, and notions	18	9	13 148	9 258	42.0	1 668	802	108.0	141	50
5133	5131 pt.	Piece goods	4	3	3 192	(D)	(D)	429	(D)	(D)	36	(D)
5134	5131 pt.	Notions and other dry goods	1	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5136	5136	Men's and boys' clothing and furnishings	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories	10	2	3 763	(D)	(D)	586	(D)	(D)	58	(D)
5139	5139	Footwear	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products	154	151	563 047	636 015	-11.5	41 534	30 560	35.9	1 976	1 945
5141	5141	Groceries, general line	21	15	343 172	(D)	(D)	20 160	(D)	(D)	754	(D)
5142	5142	Packaged frozen foods	7	3	7 227	(D)	(D)	685	(D)	(D)	46	(D)
5143	5143	Dairy products, except dried or canned	28	27	(D)	25 760	(D)	(D)	1 821	(D)	(D)	127
5144	5144	Poultry and poultry products	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	5145	Confectionery	17	15	13 379	18 802	-28.9	1 008	1 845	-45.4	93	113

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
51		Nondurable goods—Con.										
514		Groceries and related products—Con.										
5146	5146	Fish and seafoods	5	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5147	5147	Meats and meal products	16	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	5148	Fresh fruits and vegetables	13	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	5149	Groceries and related products, n.e.c.	46	55	69 100	189 881	-63.6	8 965	8 908	.6	517	606
515		Farm-product raw materials	25	31	(D)	71 339	(D)	(D)	2 382	(D)	(D)	192
5152	5159 pt.	Cotton	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	5153	Grain and field beans	12	19	36 996	31 537	17.3	1 403	1 123	24.9	101	78
5154	5154	Livestock	4	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.	8	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516		Chemicals and allied products	49	48	52 933	74 535	-29.0	4 772	8 286	-42.4	220	460
5161		Chemicals and allied products	49	48	52 933	74 535	-29.0	4 772	8 286	-42.4	220	460
	5162	Plastics materials and basic forms and shapes ..	6	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	43	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517		Petroleum and petroleum products	159	173	807 242	1 255 571	-35.7	35 114	25 677	36.8	2 446	1 829
5171	5171	Petroleum bulk stations and terminals	128	121	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	31	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518		Beer, wine, and distilled alcoholic beverages	45	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	5181	Beer and ale	28	29	170 192	111 798	52.2	13 326	9 163	45.4	606	496
5182	5182	Wine and distilled alcoholic beverages	17	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	194	170	147 829	(D)	(D)	14 307	(D)	(D)	1 215	(D)
5191	5191	Farm supplies	91	86	68 550	(D)	(D)	6 559	(D)	(D)	598	(D)
5194	5194	Tobacco and tobacco products	10	14	(D)	25 631	(D)	(D)	1 403	(D)	(D)	118
5198	5198	Paints, varnishes and supplies	14	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c.	79	60	41 738	44 162	-5.5	5 652	5 076	11.3	433	429
	5099 pt.	Durable goods, n.e.c.	5	(NA)	2 671	(NA)	(NA)	272	(NA)	(NA)	35	(NA)
	5192	Books, periodicals, and newspapers	12	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5193	Flowers, nursery stock, and florists' supplies ..	13	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5199	Nondurable goods, n.e.c.	49	(NA)	14 595	(NA)	(NA)	1 828	(NA)	(NA)	166	(NA)
		Manufacturers' sales branches and sales offices	176	182	788 909	664 750	18.7	61 752	46 028	34.2	2 203	1 945
50		Durable goods	101	106	475 109	349 357	36.0	47 490	33 564	41.5	1 552	1 332
501	501 pt.	Motor vehicles and automotive parts and supplies ...	6	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and home furnishings	-	-	-	-	-	-	-	-	-	-
503	503	Lumber and other construction materials	12	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-	-	-	-
	504 pt.	Professional and commercial equipment and supplies	-	-	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-	-	-
505	505	Metals and minerals, except petroleum	5	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	14	17	(D)	98 982	(D)	(D)	5 753	(D)	(D)	229
	506	Electrical goods	11	(NA)	57 756	(NA)	(NA)	3 429	(NA)	(NA)	104	(NA)
	508 pt.	Machinery, equipment, and supplies	3	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	62	69	(D)	201 541	(D)	(D)	24 363	(D)	(D)	925
	504 pt.	Professional and commercial equipment and supplies	30	23	280 541	122 992	128.1	33 774	18 819	79.5	985	667
	508 pt.	Machinery, equipment, and supplies	32	46	(D)	78 549	(D)	(D)	5 544	(D)	(D)	258
509	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-	-	-
51		Nondurable goods	75	76	313 800	315 393	-.5	14 262	12 464	14.4	651	613
511	511	Paper and paper products	5	6	(D)	6 778	(D)	(D)	809	(D)	(D)	30
512	512	Drugs, drug proprietaries, and druggists' sundries ...	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-	-	-
514	514	Groceries and related products	31	22	105 530	55 627	89.7	7 079	5 162	37.1	357	251
515	515	Farm-product raw materials	-	-	-	-	-	-	-	-	-	-

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Manufacturers' sales branches and sales offices—Con.										
51		Nondurable goods—Con.										
516	516	Chemicals and allied products	19	14	(D)	45 002	(D)	(D)	3 885	(D)	(D)	190
517	517	Petroleum and petroleum products	5	21	145 567	(D)	(D)	778	(D)	(D)	24	(D)
518	518	Beer, wine, and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	13	10	8 646	(D)	(D)	982	(D)	(D)	56	(D)
	509 pt.	Miscellaneous durable goods	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods	13	(NA)	8 646	(NA)	(NA)	982	(NA)	(NA)	56	(NA)
		Agents, brokers, and commission merchants	146	135	418 903	331 224	26.5	11 764	8 819	33.4	822	673
50		Durable goods	100	86	161 968	132 893	21.9	7 585	5 550	36.7	329	298
501	501 pt.	Motor vehicles and automotive parts and supplies	5	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and home furnishings	6	5	2 559	4 258	-39.9	137	194	-29.4	10	12
503	503	Lumber and other construction materials	5	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	-	-	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	50	38	(D)	64 107	(D)	(D)	2 311	(D)	(D)	122
	506	Electrical goods	48	(NA)	92 322	(NA)	(NA)	4 275	(NA)	(NA)	162	(NA)
	508 pt.	Machinery, equipment, and supplies	2	(NA)	(L)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	4	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	16	20	(D)	37 985	(D)	(D)	1 855	(D)	(D)	98
	504 pt.	Professional and commercial equipment and supplies	10	8	15 652	7 873	98.8	1 546	496	211.7	68	43
	508 pt.	Machinery, equipment, and supplies	6	12	(D)	30 112	(D)	(D)	1 359	(D)	(D)	55
509	509 pt.	Miscellaneous durable goods	11	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		Nondurable goods	46	49	256 935	198 331	29.5	4 179	3 269	27.8	493	375
511	511	Paper and paper products	2	3	(D)	5 887	(D)	(D)	255	(D)	(D)	7
512	512	Drugs, drug proprietaries, and druggists' sundries	-	-	-	-	-	-	-	-	-	-
513	513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-	-	-
514	514	Groceries and related products	24	26	119 175	71 258	67.2	2 500	1 576	58.6	195	118
515	515	Farm-product raw materials	11	11	(D)	111 734	(D)	(D)	1 069	(D)	(D)	224
516	516	Chemicals and allied products	2	-	(D)	-	(X)	(D)	-	(X)	(D)	-
517	517	Petroleum and petroleum products	-	5	-	(D)	(D)	(D)	(D)	(D)	-	(D)
518	518	Beer, wine, and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	6	3	5 257	2 124	147.5	231	77	200.0	20	5
	509 pt.	Miscellaneous durable goods	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods	6	(NA)	5 257	(NA)	(NA)	231	(NA)	(NA)	20	(NA)

Table 4. **Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
		Wholesale trade -----	2 373	5 095 094	420 515	99 759	22 013	845 693	428 955	448 557
5013	5013 5015 pt.	Automotive parts and supplies ----- Motor vehicle parts and supplies ----- Motor vehicle parts, used -----	160 143 17	142 420 137 634 4 786	19 789 18 528 1 261	4 692 4 395 297	1 166 1 076 90	37 087 34 832 2 255	25 982 25 367 615	26 884 26 262 622
5039	5032 5033 5039	Construction materials, n.e.c. ----- Brck, stone, and related construction materials ----- Roofing, siding, and insulation materials ----- Construction materials, n.e.c. -----	69 29 11 29	96 756 48 911 20 621 27 224	10 428 4 448 1 452 4 528	2 482 980 345 1 157	549 226 81 242	21 800 10 587 3 377 7 836	8 865 3 065 1 692 4 108	8 963 3 082 1 942 3 939
5041 5042	5091 5092	Sporting and recreational goods and supplies ----- Toys and hobby goods and supplies -----	8 4	6 457 4 063	747 322	183 58	58 36	1 507 841	582 508	612 689
5063	5063 5065 pt. 5084 pt.	Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical parts and equipment, n.e.c. ----- Industrial machinery and equipment -----	87 71 6 10	199 260 180 529 6 847 11 884	16 571 14 889 659 1 023	3 843 3 522 117 204	680 609 21 50	35 800 31 973 1 440 2 387	17 254 16 966 159 129	20 275 18 345 1 830 100
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	86	191 961	12 684	2 929	529	22 731	8 613	8 901
5081	5044 5045 5046	Commercial machines and equipment ----- Office equipment ----- Computers and computer peripheral equipment and software ----- Commercial equipment, n.e.c. -----	169 66 85 18	416 463 82 669 312 931 20 863	57 658 16 110 38 508 3 040	14 207 3 730 9 748 729	2 204 798 1 257 149	98 678 27 042 65 989 5 647	21 959 9 200 10 984 1 775	22 366 8 713 11 699 1 954
5084	5084 pt.	Industrial machinery and equipment -----	185	209 820	24 057	5 849	1 178	46 395	29 787	30 156
5086	5047 5048 5049	Professional equipment and supplies ----- Medical, dental, and hospital equipment and supplies ----- Ophthalmic goods ----- Professional equipment and supplies, n.e.c. -----	72 34 12 26	(D) 60 035 (D) 24 375	(D) 8 587 (D) 3 124	(D) 1 817 (D) 681	(D) 376 (D) 167	(D) 16 367 (D) 6 469	(D) 4 989 (D) 2 075	(D) 6 106 (D) 2 209
5099 5133 5134 5152 5159	5099 pt. 5131 pt. 5131 pt. 5159 pt. 5159 pt.	Durable goods, n.e.c. ----- Piece goods ----- Notions and other dry goods ----- Cotton ----- Farm-product raw materials, n.e.c. -----	18 4 1 1 8	5 867 3 192 (D) (D) (D)	731 429 (D) (D) (D)	174 116 (D) (D) (D)	69 36 (D) (D) (D)	1 868 964 (D) (D) (D)	951 857 (D) (D) (D)	1 103 1 015 (D) (D) (D)
5161	5162 5169	Chemicals and allied products ----- Plastics materials and basic forms and shapes ----- Chemicals and allied products, n.e.c. -----	70 7 63	89 728 10 859 78 869	8 461 674 7 787	1 834 148 1 686	364 34 330	19 200 1 489 17 711	6 044 863 5 181	6 785 1 023 5 762
5199	5099 pt. 5192 5193 5199	Nondurable goods, n.e.c. ----- Durable goods, n.e.c. ----- Books, periodicals, and newspapers ----- Flowers, nursery stock, and florists' supplies ----- Nondurable goods, n.e.c. -----	86 5 15 13 53	(D) 2 671 20 973 (D) 15 825	(D) 272 1 947 (D) 2 031	(D) 75 457 (D) 463	(D) 35 101 (D) 185	(D) 771 3 774 (D) 4 281	(D) 364 600 (D) 1 508	(D) 489 658 (D) 1 819
		Merchant Wholesalers -----	2 051	3 887 282	346 999	81 756	18 988	708 101	390 805	412 126
5013	5013 5015 pt.	Automotive parts and supplies ----- Motor vehicle parts and supplies ----- Motor vehicle parts, used -----	155 138 17	139 156 134 370 4 786	19 519 18 258 1 261	4 634 4 337 297	1 146 1 056 90	36 545 34 290 2 255	25 764 25 149 615	26 601 25 979 622
5039	5032 5033 5039	Construction materials, n.e.c. ----- Brck, stone, and related construction materials ----- Roofing, siding, and insulation materials ----- Construction materials, n.e.c. -----	58 24 11 23	64 805 23 078 20 621 21 106	8 408 3 411 1 452 3 545	1 937 737 345 855	428 174 81 173	18 519 8 970 3 377 6 172	6 397 1 690 1 692 3 015	6 663 1 832 1 942 2 889
5041 5042	5091 5092	Sporting and recreational goods and supplies ----- Toys and hobby goods and supplies -----	7 4	(D) 4 063	(D) 322	(D) 58	(D) 36	(D) 841	(D) 508	(D) 689
5063	5063 5065 pt. 5084 pt.	Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical parts and equipment, n.e.c. ----- Industrial machinery and equipment -----	60 50 5 5	144 443 (D) (D) 2 800	13 502 (D) (D) 500	3 173 (D) (D) 97	579 (D) (D) 30	29 396 (D) (D) 769	17 136 (D) (D) 83	20 150 (D) (D) 65
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081	5044 5045 5046	Commercial machines and equipment ----- Office equipment ----- Computers and computer peripheral equipment and software ----- Commercial equipment, n.e.c. -----	138 60 61 17	(D) 42 547 71 704 (D)	(D) 8 894 11 888 (D)	(D) 2 067 2 888 (D)	(D) 542 521 (D)	(D) 15 611 21 028 (D)	(D) 4 641 7 256 (D)	(D) 5 514 8 192 (D)
5084	5084 pt.	Industrial machinery and equipment -----	154	174 086	20 624	4 897	1 041	40 296	25 526	26 110
5086	5047 5048 5049	Professional equipment and supplies ----- Medical, dental, and hospital equipment and supplies ----- Ophthalmic goods ----- Professional equipment and supplies, n.e.c. -----	63 31 11 21	(D) 52 552 (D) 18 464	(D) 7 695 (D) 2 555	(D) 1 605 (D) 541	(D) 338 (D) 145	(D) 14 232 (D) 5 442	(D) 4 741 (D) 2 018	(D) 5 849 (D) 2 140
5099 5133 5134 5152 5159	5099 pt. 5131 pt. 5131 pt. 5159 pt. 5159 pt.	Durable goods, n.e.c. ----- Piece goods ----- Notions and other dry goods ----- Cotton ----- Farm-product raw materials, n.e.c. -----	16 4 1 1 8	(D) 3 192 (D) (D) (D)	(D) 429 (D) (D) (D)	(D) 116 (D) (D) (D)	(D) 36 (D) (D) (D)	(D) 964 (D) (D) (D)	(D) 857 (D) (D) (D)	(D) 1 015 (D) (D) (D)
5161	5162 5169	Chemicals and allied products ----- Plastics materials and basic forms and shapes ----- Chemicals and allied products, n.e.c. -----	49 6 43	52 933 (D) (D)	4 772 (D) (D)	984 (D) (D)	220 (D) (D)	11 194 (D) (D)	4 026 (D) (D)	4 612 (D) (D)

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
Merchant Wholesalers—Con.										
5199	5099 pt.	Nondurable goods, n.e.c.	79	41 738	5 652	1 323	433	11 309	3 077	3 624
	5192	Durable goods, n.e.c.	5	2 671	272	75	35	771	364	489
	5192	Books, periodicals, and newspapers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5193	Flowers, nursery stock, and florists' supplies	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5199	Nondurable goods, n.e.c.	49	14 595	1 828	408	166	3 904	1 508	1 819
		Manufacturer's sales branches and offices ---	176	788 909	61 752	15 295	2 203	113 994	35 990	34 218
501	501 pt.	Motor vehicles and automotive parts and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	-	-	-	-	-	-	-	-
	504 pt.	Professional and commercial equipment and supplies ..	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-
506		Electrical goods	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	11	57 756	3 429	732	104	6 125	1 455	1 805
	508 pt.	Machinery, equipment, and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies ..	30	280 541	33 774	8 482	985	56 373	8 269	6 637
	508 pt.	Machinery, equipment, and supplies	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-
519		Miscellaneous nondurable goods	13	8 646	982	238	56	2 122	896	983
	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-
	519	Miscellaneous nondurable goods	13	8 646	982	238	56	2 122	896	983
		Agents, brokers, and commission merchants ---	146	418 903	11 764	2 708	822	23 598	2 160	2 213
501	501 pt.	Motor vehicles and automotive parts and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies ..	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	48	92 322	4 275	927	162	7 185	862	879
	508 pt.	Machinery, equipment, and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies ..	10	15 652	1 546	396	68	3 302	323	395
	508 pt.	Machinery, equipment, and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	6	5 257	231	50	20	413	-	-
	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-
	519	Miscellaneous nondurable goods	6	5 257	231	50	20	413	-	-

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
New Mexico	2 398	5 102 353	421 783	22 137	2 076	3 894 541	348 267	19 112	322	1 207 812
Bernalillo County	1 149	3 032 140	271 586	12 616	948	2 168 292	217 294	10 653	201	863 848
Albuquerque	1 031	2 717 040	250 022	11 426	843	1 946 783	196 692	9 524	188	770 257
Corrales (part) ▲	-	(D)	(D)	(D)	-	-	-	-	1	(D)
Los Ranchos de Albuquerque	-	(D)	(D)	(D)	-	-	-	-	-	(D)
Balance of county	117	(D)	(D)	(D)	105	221 509	20 602	1 129	12	(D)
Catron County	-	-	-	-	-	-	-	-	-	-
Chaves County	101	359 215	19 769	1 534	96	(D)	(D)	(D)	5	(D)
Roswell	86	353 519	19 136	1 479	81	(D)	(D)	(D)	5	(D)
Balance of county	15	5 696	633	55	15	5 696	633	55	-	-
Cibola County	21	21 159	1 433	104	18	(D)	(D)	(D)	3	(D)
Grants	7	3 932	499	30	5	(D)	(D)	(D)	2	(D)
Milan	4	10 380	473	38	4	10 380	473	38	-	-
Balance of county	10	6 847	461	36	9	(D)	(D)	(D)	1	(D)
Colfax County	18	14 750	872	58	16	(D)	(D)	(D)	2	(D)
Raton	10	9 770	661	33	8	(D)	(D)	(D)	2	(D)
Balance of county	8	4 980	211	25	8	4 980	211	25	-	-
Curry County	72	115 540	7 149	557	69	(D)	(D)	(D)	3	(D)
Clovis	63	104 689	6 412	505	60	(D)	(D)	(D)	3	(D)
Balance of county	9	10 851	737	52	9	10 851	737	52	-	-
De Baca County	-	-	-	-	-	-	-	-	-	-
Dona Ana County	129	229 776	17 892	1 141	120	200 614	16 592	1 069	9	29 162
Las Cruces	101	182 440	15 202	961	94	(D)	(D)	(D)	7	(D)
Sunland Park ▲	-	-	-	-	-	-	-	-	-	-
Balance of county	28	47 336	2 690	180	26	(D)	(D)	(D)	2	(D)
Eddy County	78	78 983	7 639	446	71	71 204	7 000	413	7	7 779
Artesia	22	22 854	2 364	130	19	(D)	(D)	(D)	3	(D)
Carlsbad	44	47 390	4 407	271	40	(D)	(D)	(D)	4	(D)
Balance of county	12	8 739	868	45	12	8 739	868	45	-	-
Grant County	29	25 263	2 221	190	29	25 263	2 221	190	-	-
Bayard	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Silver City	24	21 015	1 774	143	24	21 015	1 774	143	-	-
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Guadalupe County	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Harding County	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Hidalgo County	3	2 303	126	16	3	2 303	126	16	-	-
Lordsburg	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Lea County	170	326 159	20 252	1 039	139	278 584	16 357	847	31	47 575
Eunice	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Hobbs	121	255 896	14 745	716	95	218 631	11 343	575	26	37 265
Jal	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Lovington	24	26 211	1 907	129	22	(D)	(D)	(D)	2	(D)
Balance of county	19	(D)	(D)	(D)	17	32 271	2 953	137	2	(D)
Lincoln County	16	15 059	804	68	15	(D)	(D)	(D)	1	(D)
Ruidoso	7	4 424	472	45	7	4 424	472	45	-	-
Balance of county	9	10 635	332	23	8	(D)	(D)	(D)	1	(D)
Los Alamos County	13	80 617	5 629	212	10	(D)	(D)	(D)	3	(D)
Luna County	21	31 713	1 887	147	20	(D)	(D)	(D)	1	(D)
Deming	13	3 614	686	56	13	3 614	686	56	-	-
Balance of county	8	27 899	1 201	91	7	(D)	(D)	(D)	1	(D)
McKinley County	73	136 594	10 250	667	69	(D)	(D)	(D)	4	(D)
Gallup	65	131 729	9 921	628	62	(D)	(D)	(D)	3	(D)
Balance of county	8	4 865	329	39	7	(D)	(D)	(D)	1	(D)
Mora County	-	-	-	-	-	-	-	-	-	-
Otero County	41	27 889	2 874	200	38	(D)	(D)	(D)	3	(D)
Alamogordo	29	23 836	2 523	173	28	(D)	(D)	(D)	1	(D)
Tularosa	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Balance of county	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
Quay County	16	27 532	1 997	172	14	(D)	(D)	(D)	2	(D)
Tucuman	14	(D)	(D)	(D)	12	19 833	1 663	118	2	(D)
Balance of county	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Rio Arriba County	17	12 536	1 362	161	16	(D)	(D)	(D)	1	(D)
Espanola (part) ▲	10	8 320	890	55	10	8 320	890	55	-	-
Balance of county	7	4 216	472	106	6	(D)	(D)	(D)	1	(D)
Roosevelt County	25	24 160	1 948	182	24	(D)	(D)	(D)	1	(D)
Portales	19	22 855	1 787	160	18	(D)	(D)	(D)	1	(D)
Balance of county	6	1 305	161	22	6	1 305	161	22	-	-
Sandoval County	11	5 963	651	33	8	(D)	(D)	(D)	3	(D)
Bernalillo	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
Corrales (part) ▲	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Rio Rancho	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
Balance of county	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
New Mexico—Con.										
San Juan County -----	170	283 239	22 386	1 186	149	260 953	20 286	1 095	21	22 286
Aztec -----	7	6 895	465	29	7	6 895	465	29	—	—
Bloomfield -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
Farmington -----	128	234 546	19 447	1 003	110	(D)	(D)	(D)	18	(D)
Balance of county -----	34	(D)	(D)	(D)	31	(D)	(D)	(D)	3	(D)
San Miguel County -----	10	11 581	664	74	9	(D)	(D)	(D)	1	(D)
Las Vegas -----	9	(D)	(D)	(D)	9	(D)	(D)	(D)	—	—
Balance of county -----	1	(D)	(D)	(D)	—	—	—	—	1	(D)
Santa Fe County -----	122	155 929	17 686	974	110	(D)	(D)	(D)	12	(D)
Espanola (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Santa Fe -----	112	(D)	(D)	(D)	100	(D)	(D)	(D)	12	(D)
Balance of county -----	10	(D)	(D)	(D)	10	(D)	(D)	(D)	—	—
Sierra County -----	10	3 346	278	25	10	3 346	278	25	—	—
Truth or Consequences -----	10	3 346	278	25	10	3 346	278	25	—	—
Balance of county -----	—	—	—	—	—	—	—	—	—	—
Socorro County -----	10	13 460	392	45	8	(D)	(D)	(D)	2	(D)
Socorro -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
Balance of county -----	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
Taos County -----	20	(D)	(D)	(D)	20	(D)	(D)	(D)	—	—
Taos -----	12	7 409	718	43	12	7 409	718	43	—	—
Balance of county -----	8	(D)	(D)	(D)	8	(D)	(D)	(D)	—	—
Torrance County -----	5	2 576	72	12	5	2 576	72	12	—	—
Union County -----	6	4 402	246	20	5	(D)	(D)	(D)	1	(D)
Clayton -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Balance of county -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
Valencia County -----	35	34 276	1 742	133	30	15 470	1 121	83	5	18 806
Belen -----	10	19 809	698	62	7	(D)	(D)	(D)	3	(D)
Bosque Farms -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	—	—
Los Lunas -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	—	—
Balance of county -----	19	9 628	682	51	17	(D)	(D)	(D)	2	(D)

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE										
	Wholesale trade -----	1 031	2 717 040	250 022	11 426	843	1 946 783	196 692	9 524	188	770 257
50	Durable goods -----	782	1 608 104	179 989	7 945	643	1 126 474	135 266	6 446	139	481 630
501	Motor vehicles and motor vehicle parts and supplies -----	109	199 835	20 475	1 095	100	(D)	(D)	(D)	9	(D)
5012	Automobiles and other motor vehicles -----	18	70 856	4 611	227	16	(D)	(D)	(D)	2	(D)
5013	Motor vehicle supplies and new parts -----	68	101 261	12 394	677	64	(D)	(D)	(D)	4	(D)
5014	Tires and tubes -----	15	23 747	2 448	107	12	(D)	(D)	(D)	3	(D)
5015	Motor vehicle parts, used -----	8	3 971	1 022	84	8	3 971	1 022	84	-	-
502	Furniture and homefurnishings -----	38	50 386	7 067	389	33	(D)	(D)	(D)	5	(D)
5021	Furniture -----	16	(D)	(D)	(D)	14	(D)	(D)	(D)	2	(D)
5023	Homefurnishings -----	22	(D)	(D)	(D)	19	(D)	(D)	(D)	3	(D)
503	Lumber and other construction materials -----	60	170 487	16 307	761	47	(D)	(D)	(D)	13	(D)
5031	Lumber, plywood, millwork, and wood panels -----	25	(D)	(D)	(D)	21	(D)	(D)	(D)	4	(D)
5032	Brick, stone, and related construction materials -----	13	(D)	(D)	(D)	10	(D)	(D)	(D)	3	(D)
5033	Roofing, siding, and insulation materials -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. -----	17	(D)	(D)	(D)	11	(D)	(D)	(D)	6	6 118
504	Professional and commercial equipment and supplies -----	162	(D)	(D)	(D)	134	(D)	(D)	(D)	28	(D)
5043	Photographic equipment and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5044	Office equipment -----	41	68 663	12 656	623	36	(D)	(D)	(D)	5	(D)
5045	Computers and computer peripheral equipment and software -----	54	(D)	(D)	(D)	38	(D)	(D)	(D)	16	(D)
5046	Commercial equipment, n.e.c. -----	15	(D)	(D)	(D)	15	(D)	(D)	(D)	-	-
5047	Medical, dental, and hospital equipment and supplies -----	26	54 726	7 883	322	23	47 243	6 991	284	3	7 483
5048	Ophthalmic goods -----	4	2 936	673	52	4	2 936	673	52	-	-
5049	Professional equipment and supplies, n.e.c. -----	19	(D)	(D)	(D)	15	16 723	2 374	132	4	(D)

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE—Con.										
50	Durable goods—Con.										
505	Metals and minerals, except petroleum	18	(D)	(D)	(D)	11	(D)	(D)	(D)	7	17 296
5051	Metals service centers and offices	18	(D)	(D)	(D)	11	(D)	(D)	(D)	7	17 296
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-	-	-
506	Electrical goods	124	(D)	(D)	(D)	69	(D)	(D)	(D)	55	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	47	(D)	(D)	(D)	26	(D)	(D)	(D)	21	(D)
5064	Electrical appliances, television and radio sets	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment, n.e.c.	70	(D)	(D)	(D)	37	(D)	(D)	(D)	33	(D)
507	Hardware, and plumbing and heating equipment and supplies	59	104 955	10 915	474	54	(D)	(D)	(D)	5	(D)
5072	Hardware	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	26	(D)	(D)	(D)	24	47 757	4 521	202	2	(D)
5075	Warm air heating and air-conditioning equipment and supplies	20	(D)	(D)	(D)	19	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies	140	239 178	32 363	1 391	128	216 013	30 441	1 322	12	23 165
5082	Construction and mining (except petroleum) machinery and equipment	20	(D)	(D)	(D)	19	(D)	(D)	(D)	1	(D)
5083	Farm and garden machinery and equipment	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment	57	(D)	(D)	(D)	48	(D)	(D)	(D)	9	(D)
5085	Industrial supplies	22	(D)	(D)	(D)	21	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies	28	18 633	3 210	158	27	(D)	(D)	(D)	1	(D)
5088	Transportation equipment and supplies, except motor vehicles	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods	72	(D)	(D)	(D)	67	(D)	(D)	(D)	5	(D)
5091	Sporting and recreational goods and supplies	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5092	Toys and hobby goods and supplies	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5093	Scrap and waste materials	10	10 617	1 006	69	9	(D)	(D)	(D)	1	(D)
5094	Jewelry, watches, precious stones, and precious metals	42	(D)	(D)	(D)	40	(D)	(D)	(D)	2	(D)
5099	Durable goods, n.e.c.	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
51	Nondurable goods	249	1 108 936	70 033	3 481	200	820 309	61 426	3 078	49	288 627
511	Paper and paper products	47	(D)	(D)	(D)	42	(D)	(D)	(D)	5	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5112	Stationery and office supplies	32	(D)	(D)	(D)	28	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5131	Piece goods, notions, and other dry goods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5139	Footwear	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products	71	(D)	(D)	(D)	44	(D)	(D)	(D)	27	165 294
5141	Groceries, general line	13	(D)	(D)	(D)	8	(D)	(D)	(D)	5	(D)
5142	Packaged frozen foods	6	(D)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
5143	Dairy products, except dried or canned	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5144	Poultry and poultry products	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
5145	Confectionery	12	31 388	1 758	94	5	(D)	(D)	(D)	7	(D)
5146	Fish and seafoods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5147	Meats and meat products	8	36 989	1 681	78	7	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c.	21	80 692	6 310	353	13	36 642	4 572	252	8	44 050
515	Farm-product raw materials	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5153	Grain and field beans	-	-	-	-	-	-	-	-	-	-
5154	Livestock	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products	15	16 163	1 899	84	10	(D)	(D)	(D)	5	(D)
5162	Plastics materials and basic forms and shapes	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c.	11	(D)	(D)	(D)	6	(D)	(D)	(D)	5	(D)
517	Petroleum and petroleum products	21	(D)	(D)	(D)	18	(D)	(D)	(D)	3	(D)
5171	Petroleum bulk stations and terminals	13	(D)	(D)	(D)	11	74 330	3 858	220	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
5181	Beer and ale	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5182	Wine and distilled alcoholic beverages	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	56	50 152	4 318	341	49	(D)	(D)	(D)	7	(D)
5191	Farm supplies	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5192	Books, periodicals, and newspapers	9	15 054	1 094	65	6	(D)	(D)	(D)	3	(D)
5193	Flowers, nursery stock, and florists' supplies	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.	26	(D)	(D)	(D)	24	(D)	(D)	(D)	2	(D)

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	BERNALILLO COUNTY (Coextensive with Albuquerque, NM MSA; see table 8.)										

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE, NM MSA										
	Wholesale trade -----	1 149	3 032 140	271 586	12 616	948	2 168 292	217 294	10 653	201	863 848
50	Durable goods -----	871	1 763 817	190 555	8 591	723	1 248 628	145 481	7 071	148	515 189
501	Motor vehicles and motor vehicle parts and supplies -----	130	216 173	22 071	1 216	121	(D)	(D)	(D)	9	(D)
5012	Automobiles and other motor vehicles -----	24	82 242	5 222	287	22	(D)	(D)	(D)	2	(D)
5013	Motor vehicle supplies and new parts -----	75	104 399	12 921	711	71	(D)	(D)	(D)	4	(D)
5014	Tires and tubes -----	15	23 747	2 448	107	12	(D)	(D)	(D)	3	(D)
5015	Motor vehicle parts, used -----	16	5 785	1 480	111	16	5 785	1 480	111	-	-
502	Furniture and homefurnishings -----	43	53 019	7 388	405	37	50 460	7 251	395	6	2 559
5021	Furniture -----	18	(D)	(D)	(D)	16	(D)	(D)	(D)	2	(D)
5023	Homefurnishings -----	25	(D)	(D)	(D)	21	(D)	(D)	(D)	4	(D)
503	Lumber and other construction materials -----	75	248 433	19 045	895	60	(D)	(D)	(D)	15	(D)
5031	Lumber, plywood, millwork, and wood panels -----	35	178 355	12 323	567	30	(D)	(D)	(D)	5	(D)
5032	Brick, stone, and related construction materials -----	14	(D)	(D)	(D)	10	(D)	(D)	(D)	4	(D)
5033	Roofing, siding, and insulation materials -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. -----	19	20 722	3 478	183	13	14 604	2 495	114	6	6 118
504	Professional and commercial equipment and supplies -----	165	383 159	56 831	2 183	135	168 846	28 292	1 349	30	214 313
5043	Photographic equipment and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5044	Office equipment -----	41	68 663	12 656	623	36	(D)	(D)	(D)	5	(D)
5045	Computers and computer peripheral equipment and software -----	55	218 921	30 218	919	39	(D)	(D)	(D)	16	(D)
5046	Commercial equipment, n.e.c. -----	16	(D)	(D)	(D)	15	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies -----	26	54 726	7 883	322	23	47 243	6 991	284	3	7 483
5048	Ophthalmic goods -----	4	2 936	673	52	4	2 936	673	52	-	-
5049	Professional equipment and supplies, n.e.c. -----	20	22 634	2 943	154	15	16 723	2 374	132	5	5 911
505	Metals and minerals, except petroleum -----	22	44 287	3 427	198	15	26 991	2 780	167	7	17 296
5051	Metals service centers and offices -----	22	44 287	3 427	198	15	26 991	2 780	167	7	17 296
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-	-	-
506	Electrical goods -----	130	354 776	24 470	978	72	(D)	(D)	(D)	58	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	49	(D)	(D)	(D)	28	108 941	9 912	404	21	(D)
5064	Electrical appliances, television and radio sets -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment, n.e.c. -----	74	183 522	11 065	446	38	(D)	(D)	(D)	36	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	68	112 260	12 203	539	62	104 849	11 767	516	6	7 411
5072	Hardware -----	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	34	57 982	5 923	271	31	53 104	5 745	262	3	4 878
5075	Warm air heating and air-conditioning equipment and supplies -----	21	40 822	3 564	156	20	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	153	251 981	34 210	1 495	141	228 816	32 288	1 426	12	23 165
5082	Construction and mining (except petroleum) machinery and equipment -----	23	87 227	13 030	480	22	(D)	(D)	(D)	1	(D)
5083	Farm and garden machinery and equipment -----	12	15 251	1 779	85	12	15 251	1 779	85	-	-
5084	Industrial machinery and equipment -----	60	97 495	12 758	600	51	(D)	(D)	(D)	9	(D)
5085	Industrial supplies -----	24	31 468	3 175	150	23	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies -----	30	(D)	(D)	(D)	29	17 332	3 214	167	1	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods -----	85	99 729	10 910	682	80	(D)	(D)	(D)	5	(D)
5091	Sporting and recreational goods and supplies -----	7	(D)	(D)	(D)	6	3 438	628	50	1	(D)
5092	Toys and hobby goods and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5093	Scrap and waste materials -----	14	21 744	2 301	145	13	(D)	(D)	(D)	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	49	64 666	7 178	405	47	(D)	(D)	(D)	2	(D)
5099	Durable goods, n.e.c. -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Marchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE, NM MSA—Con.										
51	Nondurable goods	278	1 268 323	81 031	4 025	225	919 664	71 813	3 582	53	348 659
511	Paper and paper products	49	93 580	12 667	693	44	(D)	(D)	(D)	5	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5112	Stationery and office supplies	34	(D)	(D)	(D)	30	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	14	66 275	3 404	183	14	66 275	3 404	183	-	-
5122	Drugs, drug proprietaries, and druggists' sundries ..	14	66 275	3 404	183	14	66 275	3 404	183	-	-
513	Apparel, piece goods, and notions	12	10 354	1 342	110	12	10 354	1 342	110	-	-
5131	Piece goods, notions, and other dry goods	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5139	Footwear	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products	73	624 854	36 103	1 532	46	459 560	31 288	1 283	27	165 294
5141	Groceries, general line	14	379 080	20 114	727	9	(D)	(D)	(D)	5	(D)
5142	Packaged frozen foods	6	(D)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
5143	Dairy products, except dried or canned	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5144	Poultry and poultry products	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
5145	Confectionery	12	31 388	1 758	94	5	(D)	(D)	(D)	7	(D)
5146	Fish and seafoods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5147	Meats and meat products	8	36 989	1 681	78	7	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c.	21	80 692	6 310	353	13	36 642	4 572	252	8	44 050
515	Farm-product raw materials	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5153	Grain and field beans	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products	19	28 352	2 718	118	12	17 485	1 543	70	7	10 867
5162	Plastics materials and basic forms and shapes	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5169	Chemicals and allied products, n.e.c.	14	(D)	(D)	(D)	8	(D)	(D)	(D)	6	(D)
517	Petroleum and petroleum products	24	213 751	5 481	302	20	(D)	(D)	(D)	4	(D)
5171	Petroleum bulk stations and terminals	14	(D)	(D)	(D)	11	74 330	3 858	220	3	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals ..	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	16	158 043	14 238	669	14	(D)	(D)	(D)	2	(D)
5181	Beer and ale	5	76 579	6 594	274	5	76 579	6 594	274	-	-
5182	Wine and distilled alcoholic beverages	11	81 464	7 644	395	9	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	67	(D)	(D)	(D)	60	(D)	(D)	(D)	7	(D)
5191	Farm supplies	12	13 343	1 045	107	12	13 343	1 045	107	-	-
5192	Books, periodicals, and newspapers	9	15 054	1 094	65	6	(D)	(D)	(D)	3	(D)
5193	Flowers, nursery stock, and florists' supplies	7	4 223	590	32	7	4 223	590	32	-	-
5194	Tobacco and tobacco products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	9	5 546	691	45	7	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.	28	6 947	1 094	106	26	(D)	(D)	(D)	2	(D)
	LAS CRUCES, NM MSA										
	Wholesale trade	129	229 776	17 892	1 141	120	200 614	16 592	1 069	9	29 162
50	Durable goods	74	59 107	7 654	473	73	(D)	(D)	(D)	1	(D)
501	Motor vehicles and motor vehicle parts and supplies	12	6 310	938	76	12	6 310	938	76	-	-
502	Furniture and home furnishings	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
503	Lumber and other construction materials	10	11 376	1 541	100	10	11 376	1 541	100	-	-
504	Professional and commercial equipment and supplies	13	16 542	2 586	134	12	(D)	(D)	(D)	1	(D)
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods	6	7 212	652	39	6	7 212	652	39	-	-
507	Hardware, and plumbing and heating equipment and supplies	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies	19	6 652	996	56	19	6 652	996	56	-	-
509	Miscellaneous durable goods	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
51	Nondurable goods	55	170 669	10 238	668	47	(D)	(D)	(D)	8	(D)
511	Paper and paper products	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	-	-	-	-	1	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	1	(D)	(D)	(D)	10	(D)	(D)	(D)	3	(D)
514	Groceries and related products	13	27 446	2 036	134	2	(D)	(D)	(D)	-	-
515	Farm-product raw materials	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
516	Chemicals and allied products	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products	17	80 025	2 961	225	16	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	5	22 621	1 511	70	5	22 621	1 511	70	-	-
519	Miscellaneous nondurable goods	14	(D)	(D)	(D)	11	(D)	(D)	(D)	3	1 834

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	SANTA FE, NM MSA										
	Wholesale trade -----	135	236 546	23 315	1 186	120	142 229	16 364	920	15	94 317
50	Durable goods -----	72	131 649	13 248	594	64	53 329	7 183	393	8	78 320
501	Motor vehicles and motor vehicle parts and supplies -----	5	3 043	434	32	5	3 043	434	32	-	-
502	Furniture and homefurnishings -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	12	5 908	813	51	12	5 908	813	51	-	-
504	Professional and commercial equipment and supplies -----	30	94 780	8 208	321	23	(D)	(D)	(D)	7	(D)
505	Metals and minerals, except petroleum -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods -----	7	10 187	1 572	71	7	10 187	1 572	71	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	6	4 036	647	45	6	4 036	647	45	-	-
509	Miscellaneous durable goods -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
51	Nondurable goods -----	63	104 897	10 067	592	56	88 900	9 181	527	7	15 997
511	Paper and paper products -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries -----	-	-	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products -----	26	39 036	4 960	297	21	(D)	(D)	(D)	5	(D)
515	Farm-product raw materials -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	-	-	-	-	-	-	-	-	-	-
517	Petroleum and petroleum products -----	4	18 501	857	38	4	18 501	857	38	-	-
518	Beer, wine, and distilled alcoholic beverages -----	6	28 354	2 472	113	6	28 354	2 472	113	-	-
519	Miscellaneous nondurable goods -----	20	(D)	(D)	(D)	18	(D)	(D)	(D)	2	(D)

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade -----	985	1 603 891	108 990	7 194	888	1 383 406	98 017	6 470	97	220 485
50	Durable goods -----	533	490 830	51 413	3 022	489	(D)	(D)	(D)	44	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	96	83 490	9 344	563	94	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts -----	58	29 222	4 920	310	57	(D)	(D)	(D)	1	(D)
5014	Tires and tubes -----	6	6 833	747	47	6	6 833	747	47	-	-
5015	Motor vehicle parts, used -----	20	(D)	(D)	(D)	20	(D)	(D)	(D)	-	-
502	Furniture and home furnishings -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5021	Furniture -----	-	-	-	-	-	-	-	-	-	-
5023	Home furnishings -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	18	22 664	2 294	126	16	(D)	(D)	(D)	2	(D)
5031	Lumber, plywood, millwork, and wood panels -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5032	Brick, stone, and related construction materials -----	8	5 526	802	44	7	(D)	(D)	(D)	1	(D)
5033	Roofing, siding, and insulation materials -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. -----	5	4 789	855	46	5	4 789	855	46	-	-
504	Professional and commercial equipment and supplies -----	39	17 242	2 990	202	37	(D)	(D)	(D)	2	(D)
5043	Photographic equipment and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5044	Office equipment -----	14	(D)	(D)	(D)	14	(D)	(D)	(D)	-	-
5045	Computers and computer peripheral equipment and software -----	12	7 600	1 141	69	10	(D)	(D)	(D)	2	(D)
5046	Commercial equipment, n.e.c. -----	-	-	-	-	-	-	-	-	-	-
5047	Medical, dental, and hospital equipment and supplies -----	5	3 376	420	34	5	3 376	420	34	-	-
5048	Ophthalmic goods -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c. -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5051	Metals service centers and offices -----	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5052	Coal and other minerals and ores -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods -----	28	24 159	2 499	120	27	(D)	(D)	(D)	1	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	15	15 081	1 519	71	15	15 081	1 519	71	-	-
5064	Electrical appliances, television and radio sets -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5065	Electronic parts and equipment, n.e.c. -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
50	Durable goods—Con.										
507	Hardware, and plumbing and heating equipment and supplies	34	21 932	2 543	166	34	21 932	2 543	166	-	-
5072	Hardware	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5074	Plumbing and heating equipment and supplies (hydronics)	20	(D)	(D)	(D)	20	(D)	(D)	(D)	-	-
5075	Warm air heating and air-conditioning equipment and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5078	Refrigeration equipment and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies	240	223 387	24 037	1 295	209	191 039	21 213	1 176	31	32 348
5082	Construction and mining (except petroleum) machinery and equipment	17	20 792	2 378	121	16	(D)	(D)	(D)	1	(D)
5083	Farm and garden machinery and equipment	38	(D)	(D)	(D)	35	(D)	(D)	(D)	3	(D)
5084	Industrial machinery and equipment	129	(D)	(D)	(D)	102	(D)	(D)	(D)	27	(D)
5085	Industrial supplies	32	39 479	4 318	248	32	39 479	4 318	248	-	-
5087	Service establishment equipment and supplies	24	7 638	1 329	89	24	7 638	1 329	89	-	-
5088	Transportation equipment and supplies, except motor vehicles	-	-	-	-	-	-	-	-	-	-
509	Miscellaneous durable goods	63	64 326	4 758	416	57	(D)	(D)	(D)	6	(D)
5091	Sporting and recreational goods and supplies	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5093	Scrap and waste materials	22	8 086	745	67	20	(D)	(D)	(D)	2	(D)
5094	Jewelry, watches, precious stones, and precious metals	31	(D)	(D)	(D)	28	48 050	3 333	287	3	(D)
5099	Durable goods, n.e.c.	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
51	Nondurable goods	452	1 113 061	57 577	4 172	399	(D)	(D)	(D)	53	(D)
511	Paper and paper products	17	(D)	(D)	(D)	16	(D)	(D)	(D)	1	(D)
5111	Printing and writing paper	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5112	Stationery and office supplies	15	(D)	(D)	(D)	14	(D)	(D)	(D)	1	(D)
5113	Industrial and personal service paper	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries	9	7 818	611	43	8	(D)	(D)	(D)	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	9	7 818	611	43	8	(D)	(D)	(D)	1	(D)
513	Apparel, piece goods, and notions	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5131	Piece goods, notions, and other dry goods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	-	-	-	-	-	-	-	-	-	-
5137	Women's, children's and infants' clothing and accessories	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5139	Footwear	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products	97	96 416	8 014	565	77	(D)	(D)	(D)	20	(D)
5141	Groceries, general line	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5142	Packaged frozen foods	5	(D)	(D)	(D)	2	(D)	(D)	(D)	3	(D)
5143	Dairy products, except dried or canned	26	19 402	1 091	96	22	(D)	(D)	(D)	4	(D)
5144	Poultry and poultry products	-	-	-	-	-	-	-	-	-	-
5145	Confectionery	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5146	Fish and seafoods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5147	Meats and meat products	7	(D)	(D)	(D)	6	10 536	782	47	1	(D)
5148	Fresh fruits and vegetables	5	9 043	936	51	5	9 043	936	51	-	-
5149	Groceries and related products, n.e.c.	31	31 372	3 572	226	20	11 930	1 166	96	11	19 442
515	Farm-product raw materials	29	(D)	(D)	(D)	19	42 151	1 703	155	10	(D)
5153	Grain and field beans	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5154	Livestock	13	(D)	(D)	(D)	3	(D)	(D)	(D)	10	(D)
5159	Farm-product raw materials, n.e.c.	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
516	Chemicals and allied products	50	(D)	(D)	(D)	36	(D)	(D)	(D)	14	25 928
5162	Plastics materials and basic forms and shapes	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c.	48	(D)	(D)	(D)	34	(D)	(D)	(D)	14	25 928
517	Petroleum and petroleum products	119	640 532	26 593	1 905	119	640 532	26 593	1 905	-	-
5171	Petroleum bulk stations and terminals	98	545 825	22 611	1 567	98	545 825	22 611	1 567	-	-
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	21	94 707	3 982	338	21	94 707	3 982	338	-	-
518	Beer, wine, and distilled alcoholic beverages	20	67 786	4 906	255	20	67 786	4 906	255	-	-
5181	Beer and ale	16	55 316	3 876	203	16	55 316	3 876	203	-	-
5182	Wine and distilled alcoholic beverages	4	12 470	1 030	52	4	12 470	1 030	52	-	-
519	Miscellaneous nondurable goods	107	70 913	6 719	608	100	67 813	6 347	586	7	3 100
5191	Farm supplies	72	(D)	(D)	(D)	69	(D)	(D)	(D)	3	(D)
5192	Books, periodicals, and newspapers	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5193	Flowers, nursery stock, and florists' supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	8	(D)	(D)	(D)	5	(D)	(D)	(D)	3	(D)
5199	Nondurable goods, n.e.c.	16	4 728	571	48	15	(D)	(D)	(D)	1	(D)

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
New Mexico -----	(X)	5 102 353	5 102 353	100.0	New Mexico—Con.				
Albuquerque	1	2 717 040	2 717 040	53.3	Deming	22	3 814	4 218 773	82.7
Roswell	2	353 519	3 070 559	60.2	Truth or Consequences	23	3 346	4 222 119	82.7
Hobbs	3	255 896	3 326 455	65.2	Bernalillo	24	-	4 222 119	82.7
Farmington	4	234 546	3 561 001	69.8	Sunland Park ▲	25	-	4 222 119	82.7
Las Cruces	5	182 440	3 743 441	73.4	Bayard	(X)	(D)	(X)	(X)
Gallup	6	131 729	3 875 170	75.9	Bloomfield	(X)	(D)	(X)	(X)
Clovis	7	104 689	3 979 859	78.0	Bosque Farms	(X)	(D)	(X)	(X)
Carlsbad	8	47 390	4 027 249	78.9	Clayton	(X)	(D)	(X)	(X)
Lovington	9	26 211	4 053 460	79.4	Corrales ▲	(X)	(D)	(X)	(X)
Alamogordo	10	23 836	4 077 296	79.9	Eunice	(X)	(D)	(X)	(X)
Portales	11	22 855	4 100 151	80.4	Jal	(X)	(D)	(X)	(X)
Artesia	12	22 854	4 123 005	80.8	Las Vegas	(X)	(D)	(X)	(X)
Silver City	13	21 015	4 144 020	81.2	Lordsburg	(X)	(D)	(X)	(X)
Belen	14	19 809	4 163 829	81.6	Los Lunas	(X)	(D)	(X)	(X)
Milan	15	10 380	4 174 209	81.8	Los Ranchos de Albuquerque	(X)	(D)	(X)	(X)
Raton	16	9 770	4 183 979	82.0	Rio Rancho	(X)	(D)	(X)	(X)
Espanola ▲	17	8 320	4 192 299	82.2	Santa Fe	(X)	(D)	(X)	(X)
Taos	18	7 409	4 199 708	82.3	Socorro	(X)	(D)	(X)	(X)
Aztec	19	6 895	4 206 603	82.4	Tucumcari	(X)	(D)	(X)	(X)
Ruidoso	20	4 424	4 211 027	82.5	Tularosa	(X)	(D)	(X)	(X)
Grants	21	3 932	4 214 959	82.6					

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
New Mexico -----	(X)	5 102 353	5 102 353	100.0	New Mexico—Con.				
Bernalillo	1	3 032 140	3 032 140	59.4	Roosevelt	16	24 160	4 969 025	97.4
Chaves	2	359 215	3 391 355	66.5	Cibola	17	21 159	4 990 184	97.8
Lea	3	326 159	3 717 514	72.9	Lincoln	18	15 059	5 005 243	98.1
San Juan	4	283 239	4 000 753	78.4	Colfax	19	14 750	5 019 993	98.4
Dona Ana	5	229 776	4 230 529	82.9	Socorro	20	13 460	5 033 453	98.6
Santa Fe	6	155 929	4 386 458	86.0	Rio Arriba	21	12 536	5 045 989	98.9
McKinley	7	136 594	4 523 052	88.6	San Miguel	22	11 581	5 057 570	99.1
Curry	8	115 540	4 638 592	90.9	Sandoval	23	5 963	5 063 533	99.2
Los Alamos	9	80 617	4 719 209	92.5	Union	24	4 402	5 067 935	99.3
Eddy	10	78 983	4 798 192	94.0	Sierra	25	3 346	5 071 281	99.4
Valencia	11	34 276	4 832 468	94.7	Torrance	26	2 576	5 073 857	99.4
Luna	12	31 713	4 864 181	95.3	Hidalgo	27	2 303	5 076 160	99.5
Otero	13	27 889	4 892 070	95.9	De Baca	28	-	5 076 160	99.5
Quay	14	27 532	4 919 602	96.4	Catron	29	-	5 076 160	99.5
Grant	15	25 263	4 944 865	96.9	Mora	30	-	5 076 160	99.5
					Guadalupe	(X)	(D)	(X)	(X)
					Harding	(X)	(D)	(X)	(X)
					Taos	(X)	(D)	(X)	(X)

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.¹ There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).²

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1987 and 1986 inventories—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations

of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

- a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).
- b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).
- 2. Motor vehicle supplies and new parts—jobbers
 - a. Motor vehicle supplies and new parts—jobbers (without machine shop).
 - b. Motor vehicle supplies and new parts—jobbers (with machine shop).
- 3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

- 1. Household and lawn furniture.
- 2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

- 1. Household china, glassware, and crockery.
- 2. Linens, domestics, draperies and curtains.
- 3. Floor coverings.
- 4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

- 1. Lumber—without yard.
- 2. Lumber—with yard.
- 3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

- 1. Flat glass and other construction glass.
- 2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.

3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies (SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
 - a. Piece goods-jobbers
 - b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
 - a. Petroleum bulk stations, except LP
 - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and

other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in

retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0628. EXPIRES 06/89

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES
2 ☐ NO — Enter current EI No. (9 digits)

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET
CITY, TOWN, VILLAGE, ETC. STATE ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES 3 ☐ No legal boundaries
2 ☐ NO 4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough 3 ☐ Other or don't know
2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment?

Number of months
002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation — Give date
4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET
CITY STATE ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

002 1 ☐ Individual proprietorship
2 ☐ Partnership
3 ☐ Cooperative association (taxable)
4 ☐ Cooperative association (tax-exempt)
5 ☐ Governmental — Specify
6 ☐ Corporation (Do not mark if any form of cooperative association.)
7 ☐ Other — Specify

Item 5 — INVENTORIES

a. Did you have inventories at the end of 1986 or 1987?

110 1 ☐ YES — Complete the remainder of the item 2 ☐ NO — SKIP to item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 1 ☐ YES — Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2) 2 ☐ NO — Complete only line c

	End of 1987			End of 1986		
	Mil.	Thou.	Dol.	Mil.	Thou.	Dol.
c. Total inventories	046			047		
d. LIFO users report the following for line (c):						
(1) Amount not subject to LIFO costing	111			121		
(2) Amount subject to LIFO costing (gross)	112			122		
e. Report the following applicable to line d(2):						
(1) Amount of the LIFO reserve	113			123		
(2) LIFO value of the line d(2) (net)	114			124		

NOTE — The sum of lines d(1), e(1), and e(2) should equal line c.

PENALTY FOR FAILURE TO REPORT

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,128,628, report either

* **PREFERRED**
Acceptable

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	128	
	1	128 628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

Mil.	Thou.	Dol.
010		

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

1 ☐ YES — Go to c
2 ☐ NO — SKIP to a

a. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)

Mil.	Thou.	Dol.
101		

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

Mil.	Thou.	Dol.
102		

NOTE — If this is the only establishment of this firm skip to item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

Percent
103

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

Mil.	Thou.	Dol.
106		

Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

Mil.	Thou.	Dol.
020		

(1) Total ANNUAL payroll

Mil.	Thou.	Dol.
031		

(2) FIRST QUARTER payroll (Jan.—Mar.)

Mil.	Thou.	Dol.
032		

b. Employment in 1987

Mil.	Thou.	Dol.
033		

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

a. Selling

Mil.	Thou.	Dol.
130		

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

Mil.	Thou.	Dol.
131		

c. Central administrative and auxiliary

Mil.	Thou.	Dol.
132		

d. Manufacturing

Mil.	Thou.	Dol.
133		

e. Other — Specify

Mil.	Thou.	Dol.
134		

f. TOTAL — Sum of lines a through e should equal item 7b

Mil.	Thou.	Dol.
135		

Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

Mil.	Thou.	Dol.
040		

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

Mil.	Thou.	Dol.
140		

a. To farmers (for farm use)

Mil.	Thou.	Dol.
141		

b. To builders and contractors

Mil.	Thou.	Dol.
142		

c. Export sales

Mil.	Thou.	Dol.
143		

d. To retailers and repair shops

Mil.	Thou.	Dol.
144		

e. To wholesale establishments

Mil.	Thou.	Dol.
145		

f. To household consumers and individual users

Mil.	Thou.	Dol.
146		

g. To industrial users (manufacturing and mining)

Mil.	Thou.	Dol.
147		

h. To institutional, commercial, and professional users

Mil.	Thou.	Dol.
148		

i. To governmental bodies (federal, state, and local)

Mil.	Thou.	Dol.
149		

j. TOTAL — Sum of lines a through i should add to 100%

Mil.	Thou.	Dol.
150		

CONTINUE ON PAGE 2

Item 11 — TYPE OF OPERATION

Mark (X) the **ONE** box which best describes the basis on which the **MAJOR** portion of your business was conducted in 1987.

- a. Merchant (buying and selling on own account) 060
- (1) Importer ☐ 12
- (2) Exporter ☐ 13
- (3) Merchant ☐ 11
- b. Manufacturers' sales branches and offices ☐ 20
- c. Agent, broker, commission merchant
- (1) Auction company ☐ 41
- (2) Broker (representing buyers or sellers) ☐ 42
- (3) Commission merchant ☐ 43
- (4) Import agent ☐ 44
- (5) Export agent ☐ 45
- (6) Manufacturers' agent ☐ 46

Item 12 — KIND OF BUSINESS

Mark (X) the **ONE** box which best describes the **PRINCIPAL** kind of business of this establishment in 1987.

070

(Categories appropriate to individual form)

Item 13 — COMMODITY LINES

Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases.

HOW TO REPORT PERCENTS

If figure is 38.76% of total sales:

• Report whole percents —

Not acceptable —

Mil.	Thou.	Dol.	Percent
			39
			38.76

Commodity lines

Cen-
sus
use

Estimated sales during 1987

Mil.	Thou.	Dol.	Percent

(Categories appropriate to individual form)

NOTE

Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.

Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company?

097 1 ☐ YES →
2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. (9 digits)

b. Does this company own or control any other company or companies?

098 1 ☐ YES →
2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. (9 digits)

c. How many establishments were operated under the EI Number shown in the address label for as corrected in item 1) at the end of 1987?

Number

079

If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.

NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.
1		Sales	081		
		Annual payroll	082		
KIND-OF-BUSINESS DESCRIPTION			088		
TYPE OF OPERATION (Choose from Item 11)			089		
NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.
2		Sales	081		
		Annual payroll	081		
KIND-OF-BUSINESS DESCRIPTION			088		
TYPE OF OPERATION (Choose from Item 11)			089		

Please attach a separate sheet for any explanations that may be essential in understanding your reported data.

REMARKS — Please use this space for any explanations that may be essential in understanding your reported data.

Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report →	FROM: Mo. Year	TO: Mo. Year
Name of person to contact regarding this report — Print or type		
Telephone →	Area code	Number
Signature of authorized person		Date

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233.]

1987 SIC code	Title	Standard form CB-	Short form CB-	1987 SIC code	Title	Standard form CB-	Short form CB-
DURABLE GOODS				DURABLE GOODS—Con.			
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles	5012	5003	5091	Sporting and recreational goods and supplies	5041	5003
5013	Motor vehicle supplies and new parts	5013	5003	5092	Toys and hobby goods and supplies	5041	5003
5014	Tires and tubes	5013	5003	5093	Scrap and waste materials	5093	5003
5015	Motor vehicle parts, used	5013	5003	5094	Jewelry, watches, precious stones, and precious metals	5094	5003
				5099	Durable goods, n.e.c.	5099	5003
502	Furniture and homefurnishings:			NONDURABLE GOODS			
5021	Furniture	5021	5001	511	Paper and paper products:		
5023	Homefurnishings	5021	5001	5111	Printing and writing paper	5111	5102
				5112	Stationery and office supplies	5111	5102
503	Lumber and other construction materials:			5113	Industrial and personal service paper	5111	5102
5031	Lumber, plywood, millwork, and wood panels	5031	5001	512	Drugs, drug proprietaries, and druggists' sundries:		
5032	Brick, stone, and related construction materials	5031	5001	5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
5033	Roofing, siding, and insulation materials	5031	5001				
5039	Construction materials, n.e.c.	5031	5001	513	Apparel, piece goods, and notions:		
				5131	Piece goods, notions, and other dry goods	5133	5102
504	Professional and commercial equipment and supplies:			5136	Men's and boys' clothing and furnishings	5136	5102
5043	Photographic equipment and supplies	5041	5003	5137	Women's, children's and infants' clothing and accessories	5136	5102
5044	Office equipment	5081	5002	5139	Footwear	5136	5102
5045	Computers and computer peripheral equipment and software	5081	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c.	5081	5002	5141	Groceries, general line	5141	5101
5047	Medical, dental, and hospital equipment and supplies	5086	5002	5142	Packaged frozen foods	5142	5101
5048	Ophthalmic goods	5086	5002	5143	Dairy products, except dried or canned	5143	5101
5049	Professional equipment and supplies, n.e.c.	5086	5002	5144	Poultry and poultry products	5144	5101
				5145	Confectionery	5145	5101
505	Metals and minerals, except petroleum:			5146	Fish and seafoods	5146	5101
5051	Metals service centers and offices	5051	5003	5147	Meats and meat products	5147	5101
5052	Coal and other minerals and ores	5052	5003	5148	Fresh fruits and vegetables	5148	5101
				5149	Groceries and related products, n.e.c.	5141	5101
506	Electrical goods:			515	Farm-product raw materials:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063	5001	5153	Grain and field beans	5152	5103
				5154	Livestock	5154	5103
5064	Electrical appliances, television and radio sets	5063	5001	5159	Farm-product raw materials, n.e.c.	5152	5103
5065	Electronic parts and equipment, n.e.c.	5063	5001	516	Chemicals and allied products:		
				5162	Plastics materials and basic forms and shapes	5161	5102
				5169	Chemicals and allied products, n.e.c.	5161	5102
507	Hardware, and plumbing and heating equipment and supplies:			517	Petroleum and petroleum products:		
5072	Hardware	5072	5001	5171	Petroleum bulk stations and terminals	5171	1NA
5074	Plumbing and heating equipment and supplies (hydronics)	5072	5001	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5171	1NA
5075	Warm air heating and air-conditioning equipment and supplies	5072	5001				
5078	Refrigeration equipment and supplies	5072	5001	518	Beer, wine, and distilled alcoholic beverages:		
				5181	Beer and ale	5181	5103
				5182	Wine and distilled alcoholic beverages	5181	5103
508	Machinery, equipment, and supplies:			519	Miscellaneous nondurable goods:		
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002	5191	Farm supplies	5191	5102
5083	Farm and garden machinery and equipment	5083	5002	5192	Books, periodicals, and newspapers	5199	5102
5084	Industrial machinery and equipment	5084	5002	5193	Flowers, nursery stock, and florists' supplies	5199	5102
5085	Industrial supplies	5085	5002	5194	Tobacco and tobacco products	5194	5102
5087	Service establishment equipment and supplies	5087	5002	5198	Paints, varnishes, and supplies	5198	5102
5088	Transportation equipment and supplies, except motor vehicles	5088	5002	5199	Nondurable goods, n.e.c.	5199	5102

¹Petroleum wholesalers were all sent form CB-5171.



APPENDIX D.

Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

NEW MEXICO

Albuquerque, NM MSA

Bernalillo County, NM

Las Cruces, NM MSA

Dona Ana County, NM

Santa Fe, NM MSA

Los Alamos County, NM

Santa Fe County, NM



APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	Wholesale trade -----	0	0		Wholesale trade—Con.		
50	Durable goods -----	0	1	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies -----	0	0	509	Miscellaneous durable goods -----	1	1
5012	Automobiles and other motor vehicles -----	1	0	5091	Sporting and recreational goods and supplies -----	1	0
5013	Motor vehicle supplies and new parts -----	0	0	5092	Toys and hobby goods and supplies -----	6	0
5014	Tires and tubes -----	0	2	5093	Scrap and waste materials -----	0	1
5015	Motor vehicle parts, used -----	1	0	5094	Jewelry, watches, precious stones, and precious metals -----	1	1
				5099	Durable goods, n.e.c. -----	2	1
502	Furniture and homefurnishings -----	0	0	51	Nondurable goods -----	0	0
5021	Furniture -----	1	0	511	Paper and paper products -----	1	0
5023	Homefurnishings -----	0	0	5111	Printing and writing paper -----	4	0
				5112	Stationery and office supplies -----	1	0
503	Lumber and other construction materials -----	0	0	5113	Industrial and personal service paper -----	0	0
5031	Lumber, plywood, millwork, and wood panels -----	0	0	512	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5032	Brick, stone, and related construction materials -----	0	0	5122	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5033	Roofing, siding, and insulation materials -----	2	1				
5039	Construction materials, n.e.c. -----	0	1	513	Apparel, piece goods, and notions -----	1	0
504	Professional and commercial equipment and supplies -----	0	0	5131	Piece goods, notions, and other dry goods -----	(D)	(D)
5043	Photographic equipment and supplies -----	(D)	(D)	5136	Men's and boys' clothing and furnishings -----	(D)	(D)
5044	Office equipment -----	1	1	5137	Women's, children's and infants' clothing and accessories -----	1	0
5045	Computers and computer peripheral equipment and software -----	0	0	5139	Footwear -----	(D)	(D)
5046	Commercial equipment, n.e.c. -----	0	0	514	Groceries and related products -----	0	0
5047	Medical, dental, and hospital equipment and supplies -----	0	0	5141	Groceries, general line -----	0	0
5048	Ophthalmic goods -----	(D)	(D)	5142	Packaged frozen foods -----	0	0
5049	Professional equipment and supplies, n.e.c. -----	2	2	5143	Dairy products, except dried or canned -----	3	0
				5144	Poultry and poultry products -----	(D)	(D)
505	Metals and minerals, except petroleum -----	0	0	5145	Confectionery -----	2	0
5051	Metals service centers and offices -----	(D)	(D)	5146	Fish and seafoods -----	(D)	(D)
5052	Coal and other minerals and ores -----	(D)	(D)	5147	Meats and meat products -----	0	0
				5148	Fresh fruits and vegetables -----	0	0
506	Electrical goods -----	0	1	5149	Groceries and related products, n.e.c. -----	0	2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	0	0	515	Farm-product raw materials -----	0	0
5064	Electrical appliances, television and radio sets -----	0	0	5153	Grain and field beans -----	0	0
5065	Electronic parts and equipment, n.e.c. -----	0	1	5154	Livestock -----	0	0
				5159	Farm-product raw materials, n.e.c. -----	2	0
507	Hardware, and plumbing and heating equipment and supplies -----	0	1	516	Chemicals and allied products -----	0	1
5072	Hardware -----	(D)	(D)	5162	Plastics materials and basic forms and shapes -----	0	0
5074	Plumbing and heating equipment and supplies (hydronics) -----	0	1	5169	Chemicals and allied products, n.e.c. -----	0	1
5075	Warm air heating and air-conditioning equipment and supplies -----	0	1	517	Petroleum and petroleum products -----	1	0
5078	Refrigeration equipment and supplies -----	(D)	(D)	5171	Petroleum bulk stations and terminals -----	1	1
				5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	6	0
508	Machinery, equipment, and supplies -----	0	1	518	Beer, wine, and distilled alcoholic beverages -----	0	0
5082	Construction and mining (except petroleum) machinery and equipment -----	0	0	5181	Beer and ale -----	0	0
5083	Farm and garden machinery and equipment -----	1	1	5182	Wine and distilled alcoholic beverages -----	0	0
5084	Industrial machinery and equipment -----	0	2				
5085	Industrial supplies -----	1	1	519	Miscellaneous nondurable goods -----	1	1
5087	Service establishment equipment and supplies -----	0	1	5191	Farm supplies -----	1	1
5088	Transportation equipment and supplies, except motor vehicles -----	1	1	5192	Books, periodicals, and newspapers -----	0	0
				5193	Flowers, nursery stock, and florists' supplies -----	(D)	(D)
				5194	Tobacco and tobacco products -----	(D)	(D)
				5198	Paints, varnishes, and supplies -----	0	0
				5199	Nondurable goods, n.e.c. -----	3	3

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

APPENDIX F. Geographic Notes

NEW MEXICO

Corrales is in Bernalillo and Sandoval Counties.

Espanola is in Rio Arriba and Sante Fe Counties.

Sunland Park was incorporated in January 1984.

APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business —			
			Any time during year		At end of year	
			1987	1982	1987	1982
		Wholesale trade	2 373	2 258	2 213	2 123
50		Durable goods	1 520	1 442	1 423	1 359
501		Motor vehicles and automotive parts and supplies	218	215	206	202
5012	5012	Automobiles and other motor vehicles	37	31	33	30
5013		Automotive parts and supplies	160	168	152	157
	5013	Motor vehicle supplies and new parts	143	157	136	147
	5015 pt.	Motor vehicle parts, used	17	11	16	10
5014	5014	Tires and tubes	21	16	21	15
502		Furniture and homefurnishings	51	45	48	44
5021	5021	Furniture	22	22	21	21
5023	5023	Homefurnishings	29	23	27	23
503		Lumber and other construction materials	115	104	105	97
5031	5031	Lumber, plywood, millwork, and wood panels	46	45	43	40
5039		Construction materials, n.e.c.	69	59	62	57
	5032	Brick, stone, and related construction materials	29	19	27	19
	5033	Roofing, siding, and insulation materials	11	9	10	8
	5039	Construction materials, n.e.c.	29	31	25	30
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	18	18	14	17
5041	5091	Sporting and recreational goods and supplies	8	9	6	8
5042	5092	Toys and hobby goods and supplies	4	5	3	5
5043	5043	Photographic equipment and supplies	6	4	5	4
505		Metals and minerals, except petroleum	36	32	35	28
5051	5051	Metals service centers and offices	35	32	34	28
5052	5052	Coal and other minerals and ores	1	-	1	-
506		Electrical goods	181	174	171	167
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	87	77	85	72
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	71	-	71	-
	5065 pt.	Electronic parts and equipment, n.e.c.	6	-	5	-
	5084 pt.	Industrial machinery and equipment	10	-	9	-
5064	5064	Electrical appliances, television and radio sets	8	16	7	16
5065	5065 pt.	Electronic parts and equipment, n.e.c.	86	81	79	79
507		Hardware, and plumbing and heating equipment and supplies	110	109	100	106
5072	5072	Hardware	22	23	20	22
5074	5074	Plumbing and heating equipment and supplies (hydronics)	59	54	54	54
5075	5075	Warm air heating and air-conditioning equipment and supplies	27	28	24	27
5078	5078	Refrigeration equipment and supplies	2	4	2	3
508		Machinery, equipment, and supplies	649	618	611	580
5081		Commercial machines and equipment	169	124	162	120
	5044	Office equipment	66	-	64	-
	5045	Computers and computer peripheral equipment and software	85	-	83	-
	5046	Commercial equipment, n.e.c.	18	14	15	13
5082	5082	Construction and mining (except petroleum) machinery and equipment	40	51	38	48
5083	5083	Farm and garden machinery and equipment	57	65	51	57
5084	5084 pt.	Industrial machinery and equipment	185	207	172	197
5085	5085	Industrial supplies	60	61	56	55
5086		Professional equipment and supplies	72	59	70	55
	5047	Medical, dental, and hospital equipment and supplies	34	27	33	26
	5048	Ophthalmic goods	12	12	12	10
	5049	Professional equipment and supplies, n.e.c.	26	20	25	19
5087	5087	Service establishment equipment and supplies	61	44	57	41
5088	5088	Transportation equipment and supplies, except motor vehicles	5	7	5	7
509		Miscellaneous durable goods	142	127	133	118
5093	5093	Scrap and waste materials	39	29	36	27
5094	5094	Jewelry, watches, precious stones, and precious metals	85	74	81	71
5099	5099 pt.	Durable goods, n.e.c.	18	24	16	20
51		Nondurable goods	853	816	790	764
511		Paper and paper products	73	57	69	56
5111	5111	Printing and writing paper	6	6	6	6
5112	5112	Stationery and office supplies	56	39	53	38
5113	5113	Industrial and personal service paper	11	12	10	12

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		Nondurable goods—Con.				
512		Drugs, drug proprietaries, and druggists' sundries	23	20	20	19
5122	5122	Drugs, drug proprietaries, and druggists' sundries	23	20	20	19
513		Apparel, piece goods, and notions	18	9	16	8
5133	5131 pt.	Piece goods	4	3	4	3
5134	5131 pt.	Notions and other dry goods	1	—	1	—
5136	5136	Men's and boys' clothing and furnishings	2	2	2	2
5137	5137	Women's, children's, and infants' clothing and accessories	10	2	9	1
5139	5139	Footware	1	2	—	2
514		Groceries and related products	209	199	190	188
5141	5141	Groceries, general line	26	23	23	23
5142	5142	Packaged frozen foods	13	6	12	5
5143	5143	Dairy products, except dried or canned	36	33	35	31
5144	5144	Poultry and poultry products	4	4	4	4
5145	5145	Confectionery	25	23	22	23
5146	5146	Fish and seafoods	5	—	5	—
5147	5147	Meats and meat products	18	18	17	17
5148	5148	Fresh fruits and vegetables	15	18	14	18
5149	5149	Groceries and related products, n.e.c.	67	74	58	67
515		Farm-product raw materials	36	42	33	39
5152	5159 pt.	Cotton	1	3	1	3
5153	5153	Grain and field beans	12	19	11	18
5154	5154	Livestock	15	14	14	12
5159	5159 pt.	Farm-product raw materials, n.e.c.	8	6	7	6
516		Chemicals and allied products	70	62	68	57
5161		Chemicals and allied products	70	62	68	57
	5162	Plastics materials and basic forms and shapes	7	5	7	5
	5169	Chemicals and allied products, n.e.c.	63	57	61	52
517		Petroleum and petroleum products	164	199	153	182
5171	5171	Petroleum bulk stations and terminals	132	146	124	133
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	32	53	29	49
518		Beer, wine, and distilled alcoholic beverages	47	45	46	39
5181	5181	Beer and ale	28	29	28	23
5182	5182	Wine and distilled alcoholic beverages	19	16	18	16
519		Miscellaneous nondurable goods	213	183	195	176
5191	5191	Farm supplies	95	88	87	84
5194	5194	Tobacco and tobacco products	10	14	9	13
5198	5198	Paints, varnishes and supplies	22	18	22	17
5199		Nondurable goods, n.e.c.	86	63	77	62
	5099 pt.	Durable goods, n.e.c.	5	—	4	—
	5192	Books, periodicals, and newspapers	15	12	14	12
	5193	Flowers, nursery stock, and florists' supplies	13	11	12	11
	5199	Nondurable goods, n.e.c.	53	—	47	—

APPENDIX H.

Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5013	Motor vehicle supplies and new parts	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used	5013 pt. 5031 pt.	Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail)
5023	Home furnishings ¹	5023	Home furnishings ¹
5032	Brick, stone, and related construction materials	5039	Construction materials, n.e.c.
5033	Roofing, siding, and insulation materials		
5039	Construction materials, n.e.c.		
5044	Office equipment	5081	Commercial machines and equipment
5045	Computers and computer peripheral equipment and software		
5046	Commercial equipment, n.e.c.		
5047	Medical, dental, and hospital equipment and supplies	5086	Professional equipment and supplies
5048	Ophthalmic goods		
5049	Professional equipment and supplies, n.e.c.		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials ²
5065	Electronic parts and equipment, n.e.c.	5065 5063 pt.	Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials ³
5082	Construction and mining (except petroleum) machinery and equipment ¹	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment	5084 5063 pt.	Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials ⁴
5091	Sporting and recreational goods and supplies ¹	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies ¹	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals ¹	5094	Jewelry, watches, diamonds, and other precious stones ¹
5099	Durable goods, n.e.c.	5099 5199 pt.	Durable goods, n.e.c. Nondurable goods, n.e.c. ⁵
5112	Stationery and office supplies ¹	5112	Stationery supplies ¹
5131	Piece goods, notions, and other dry goods	5133 5134	Piece goods (woven fabrics) Notions and other dry goods
5142	Packaged frozen foods ¹	5142	Frozen foods ¹
5143	Dairy products, except dried or canned ¹	5143	Dairy products ¹
5153	Grain and field beans ¹	5153	Grain ¹
5159	Farm-product raw materials, n.e.c.	5152 5159	Cotton Farm-product raw materials, n.e.c.
5162	Plastics materials and basic forms and shapes	5161	Chemicals and allied products
5169	Chemicals and allied products, n.e.c.		
5192	Books, periodicals, and newspapers	5199	Nondurable goods, n.e.c. ⁶
5193	Flowers, nursery stock, and florists' supplies		
5199	Nondurable goods, n.e.c.		

¹No change in content.

²Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

³Electrical communications equipment part only, now in SIC 5065.

⁴Electrical measuring and testing equipment part only, now in SIC 5084.

⁵General merchandise, durable part only, now in SIC 5099.

⁶All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.

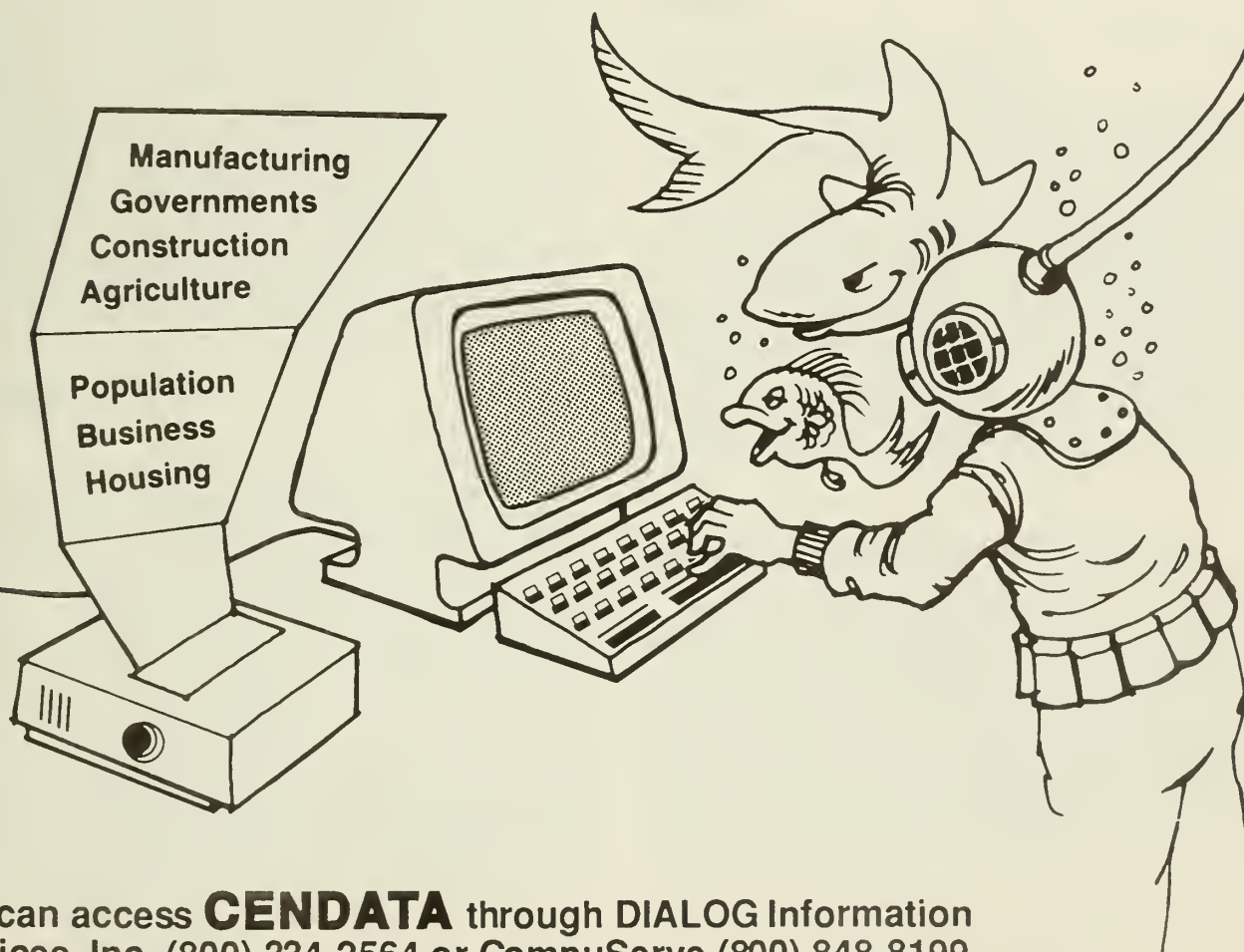


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PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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